

SUPPLEMENTARY DATA
FOR THE YEAR ENDED MARCH 31, 2002
【CONSOLIDATED】

1. Financial Highlights

(Millions of Yen)

	Year ended March 31, 2002			Forecast for the year ending March 31, 2003		
	Amount	Ratio	Change	Amount	Ratio	Change
Net Sales	1,803,798	100.0	89.6	2,000,000	100.0	110.9
(Domestic)	983,660	54.5	85.6	1,054,000	52.7	107.2
(Overseas)	820,138	45.5	95.0	946,000	47.3	115.3
Operating Income	73,585	4.1	69.5	90,000	4.5	122.3
Net Income	11,311	0.6	29.4	37,000	1.9	327.1
Net Income per Share (Yen)	10.10			33.32		

2. Sales by Product Group

(Millions of Yen)

		Year ended March 31, 2002			Forecast for the year ending March 31, 2003		
		Amount	Ratio	Change	Amount	Ratio	Change
Audio-Visual and Communication Equipment	Domestic	351,068	19.5	99.4	374,000	18.7	106.5
	Overseas	337,406	18.7	106.9	358,000	17.9	106.1
	Total	688,474	38.2	102.9	732,000	36.6	106.3
Home Appliances	Domestic	134,601	7.5	92.6	131,000	6.6	97.3
	Overseas	101,734	5.6	94.6	101,000	5.0	99.3
	Total	236,335	13.1	93.4	232,000	11.6	98.2
Information Equipment	Domestic	183,379	10.1	95.8	193,000	9.6	105.2
	Overseas	165,888	9.2	97.2	157,000	7.9	94.6
	Total	349,267	19.3	96.5	350,000	17.5	100.2
Consumer/Information Products	Domestic	669,048	37.1	97.0	698,000	34.9	104.3
	Overseas	605,028	33.5	101.9	616,000	30.8	101.8
	Total	1,274,076	70.6	99.2	1,314,000	65.7	103.1
I C s	Domestic	56,810	3.1	66.6	65,000	3.2	114.4
	Overseas	59,289	3.3	62.2	68,000	3.4	114.7
	Total	116,099	6.4	64.3	133,000	6.6	114.6
LCDs	Domestic	165,753	9.2	63.5	178,000	8.9	107.4
	Overseas	95,542	5.3	84.2	187,000	9.4	195.7
	Total	261,295	14.5	69.8	365,000	18.3	139.7
Other Electronic Components	Domestic	92,049	5.1	81.2	113,000	5.7	122.8
	Overseas	60,279	3.4	99.6	75,000	3.7	124.4
	Total	152,328	8.5	87.6	188,000	9.4	123.4
Electronic Components	Domestic	314,612	17.4	68.4	356,000	17.8	113.2
	Overseas	215,110	12.0	79.9	330,000	16.5	153.4
	Total	529,722	29.4	72.7	686,000	34.3	129.5
Total	Domestic	983,660	54.5	85.6	1,054,000	52.7	107.2
	Overseas	820,138	45.5	95.0	946,000	47.3	115.3
	Total	1,803,798	100.0	89.6	2,000,000	100.0	110.9

3.Overseas Sales by Region

(Millions of Yen)

	Year ended March 31, 2002			Forecast for the year ending March 31, 2003		
	Amount	Ratio	Change	Amount	Ratio	Change
North America	369,934	45.1	98.1	388,000	41.0	104.9
Europe	188,840	23.0	99.1	194,500	20.6	103.0
Asia	225,017	27.4	89.2	324,000	34.2	144.0
South America & Others	36,347	4.5	83.9	39,500	4.2	108.7
Total	820,138	100.0	95.0	946,000	100.0	115.3

4.Segment Information

[Sales by Product group include internal sales and transferred amounts among segments(Consumer/Information Products, Electronic Components).]

Net Sales

(Millions of Yen)

	Year ended March 31, 2002			Forecast for the year ending March 31, 2003		
	Amount	Ratio	Change	Amount	Ratio	Change
Audio-Visual and Communication Equipment	689,212	38.2		732,700	36.6	106.3
Home Appliances	236,374	13.1		232,000	11.6	98.1
Information Equipment	354,153	19.6		354,800	17.8	100.2
Consumer / Information Products	1,279,739	70.9	99.3	1,319,500	66.0	103.1
I C s *	145,982	8.1		165,000	8.2	113.0
LCDs	311,125	17.3		419,500	21.0	134.8
Other Electronic Components	168,601	9.3		206,000	10.3	122.2
Electronic Components	625,708	34.7	75.2	790,500	39.5	126.3
Sub Total	1,905,447	105.6	89.8	2,110,000	105.5	110.7
Elimination	101,649	5.6	-	110,000	5.5	-
Total	1,803,798	100.0	89.6	2,000,000	100.0	110.9

* The IC group's sales do not include internal sales to the LCD/Other Electronic Components group
(LSIs for LCD, etc : 31,518 million yen for FY2001, 38,000 million yen for forecast FY2002).

Operating Income

(Millions of Yen)

	Year ended March 31, 2002			Forecast for the year ending March 31, 2003		
	Amount	Ratio	Change	Amount	Ratio	Change
Audio-Visual and Communication Equipment	17,105	23.2		19,000	21.1	111.1
Home Appliances	3,715	5.1		3,500	3.9	94.2
Information Equipment	14,016	19.0		14,500	16.1	103.5
Consumer / Information Products	34,836	47.3	113.4	37,000	41.1	106.2
I C s	9,050	12.3		10,000	11.1	110.5
LCDs	16,835	22.9		28,000	31.1	166.3
Other Electronic Components	11,384	15.5		15,500	17.2	136.2
Electronic Components	37,269	50.7	49.5	53,500	59.4	143.6
Sub Total	72,105	98.0	68.0	90,500	100.5	125.5
Elimination	1,480	2.0	-	500	0.5	-
Total	73,585	100.0	69.5	90,000	100.0	122.3

5.Overseas Production

(Millions of Yen)

	Year ended March 31, 2002		
	Amount	Ratio	Change
Overseas Production	619,843	34.4	97.0

6.Capital Investment

(Millions of Yen)

	Year ended March 31, 2002		Forecast for the year ending March 31, 2003	
	Amount	Change	Amount	Change
Capital Investment	132,001	81.3%	135,000	102.3%

7.Depreciation and Amortization

(Millions of Yen)

	Year ended March 31, 2002			Forecast for the year ending March 31, 2003		
	Amount	Share of Net Sales	Change	Amount	Share of Net Sales	Change
Depreciation and Amortization	133,947	7.4%	87.9%	152,000	7.6%	113.5%

8.R&D Expenditures

(Millions of Yen)

	Year ended March 31, 2002			Forecast for the year ending March 31, 2003		
	Amount	Share of Net Sales	Change	Amount	Share of Net Sales	Change
R&D Expenditures	144,744	8.0%	96.7%	150,000	7.5%	103.6%

9.Number of Employees

	Year Ended March 31, 2001	Year Ended March 31, 2002
Number of Employees	49,101	46,518
(Domestic)	30,862	30,010
(Overseas)	18,239	16,508

Sharp Corporation and Consolidated Subsidiaries

10.Exchange Rate

(Yen)

	Year ended March 31, 2002	Forecast for the year ending March 31, 2003
US\$	124.14	130.00
EURO	109.09	115.00

11.Sales of Main Products

(Billions of Yen)

		Year ended March 31, 2002		Forecast for the year ending March 31, 2003	
		Amount	Change	Amount	Change
Audio-Visual and Communication Equipment	LCD Color TV (Over 10 inches)	45.5	217.5%	78.0	171.2%
	LCD Projectors	27.1	85.5	32.0	117.9
	Camcorders	39.8	86.8	38.0	95.4
	Color TV	143.4	116.7	145.0	101.1
	VCR	24.3	68.5	19.0	78.2
	MD	26.4	98.3	25.0	94.4
	Mobile Phones· PHS	157.6	116.4	183.0	116.1
	Facsimiles	61.4	87.5	65.0	105.8
	Personal Information Tools	5.0	54.6	15.0	298.8
Home Appliances	Refrigerators	39.6	78.6	41.0	103.5
	Air Conditioners	53.6	93.5	56.0	104.3
	Microwave Ovens	66.3	92.9	67.0	101.0
	Washing Machines	22.4	93.7	23.0	102.4
Information Equipment	Personal Computers	67.6	86.7	70.0	103.4
	LCD Color Monitors	16.6	129.2	27.0	161.8
	Copiers / Printers	108.2	104.9	100.0	92.4

12.Sales of Main Electronic Components

(Billions of Yen)

	Year ended March 31, 2002		Forecast for the year ending March 31, 2003	
	Amount	Change	Amount	Change
LCDs	311.1	73.3%	419.5	134.8%
Flash Memory	72.8	58.7	96.0	131.7
CCD/CMOS Imager	13.3	103.2	24.0	179.7
Sollar Cells	31.5	152.6	49.0	155.4
Laser Diode	30.7	66.4	43.0	139.9