

SUPPLEMENTARY DATA
FOR THE YEAR ENDED MARCH 31, 2004
【CONSOLIDATED】

1. Financial Highlights

(Millions of Yen)

	Year ended March 31, 2004			Forecast for the year ending March 31, 2005		
	Amount	Ratio	Change	Amount	Ratio	Change
		%	%		%	%
Net Sales	2,257,273	100.0	+12.7	2,530,000	100.0	+12.1
(Domestic)	1,143,548	50.7	+8.1	1,290,000	51.0	+12.8
(Overseas)	1,113,725	49.3	+17.8	1,240,000	49.0	+11.3
Operating Income	121,670	5.4	+22.3	150,000	5.9	+23.3
Net Income	60,715	2.7	+86.3	75,000	3.0	+23.5
Net Income per Share (Yen)	55.37			68.76		

2. Sales by Product Group

(Millions of Yen)

		Year ended March 31, 2004			Forecast for the year ending March 31, 2005		
		Amount	Ratio	Change	Amount	Ratio	Change
			%	%		%	%
Audio-Visual and Communication Equipment	Domestic	474,521	21.0	+16.9	520,000	20.6	+9.6
	Overseas	362,869	16.1	+6.5	403,000	15.9	+11.1
	Total	837,390	37.1	+12.2	923,000	36.5	+10.2
Home Appliances	Domestic	114,708	5.1	-8.5	122,000	4.8	+6.4
	Overseas	93,765	4.1	-4.8	87,000	3.5	-7.2
	Total	208,473	9.2	-6.9	209,000	8.3	+0.3
Information Equipment	Domestic	211,394	9.4	+6.3	213,000	8.4	+0.8
	Overseas	181,439	8.0	+2.4	195,000	7.7	+7.5
	Total	392,833	17.4	+4.4	408,000	16.1	+3.9
Consumer/Information Products	Domestic	800,623	35.5	+9.7	855,000	33.8	+6.8
	Overseas	638,073	28.2	+3.5	685,000	27.1	+7.4
	Total	1,438,696	63.7	+6.9	1,540,000	60.9	+7.0
I C s	Domestic	65,579	2.9	+27.5	66,000	2.6	+0.6
	Overseas	104,175	4.6	+42.1	117,000	4.6	+12.3
	Total	169,754	7.5	+36.1	183,000	7.2	+7.8
LCDs	Domestic	151,718	6.7	-4.9	227,000	9.0	+49.6
	Overseas	270,023	12.0	+44.3	323,000	12.7	+19.6
	Total	421,741	18.7	+21.7	550,000	21.7	+30.4
Other Electronic Components	Domestic	125,628	5.6	+7.9	142,000	5.6	+13.0
	Overseas	101,454	4.5	+47.0	115,000	4.6	+13.4
	Total	227,082	10.1	+22.5	257,000	10.2	+13.2
Electronic Components	Domestic	342,925	15.2	+4.8	435,000	17.2	+26.8
	Overseas	475,652	21.1	+44.4	555,000	21.9	+16.7
	Total	818,577	36.3	+24.6	990,000	39.1	+20.9
Total	Domestic	1,143,548	50.7	+8.1	1,290,000	51.0	+12.8
	Overseas	1,113,725	49.3	+17.8	1,240,000	49.0	+11.3
	Total	2,257,273	100.0	+12.7	2,530,000	100.0	+12.1

3. Overseas Sales by Region

(Millions of Yen)

	Year ended March 31, 2004			Forecast for the year ending March 31, 2005		
	Amount	Ratio	Change	Amount	Ratio	Change
The Americas	308,807	27.7%	-8.3%	318,000	25.6%	+3.0%
Europe	330,772	29.7%	+40.7%	426,000	34.4%	+28.8%
Asia	279,161	25.1%	+3.2%	280,000	22.6%	+0.3%
Other	194,985	17.5%	+88.9%	216,000	17.4%	+10.8%
Total	1,113,725	100.0%	+17.8%	1,240,000	100.0%	+11.3%

4. Segment Information

[Sales by Product Group include internal sales between segments (Consumer/Information Products and Electronic Components).]

〈Net Sales〉

(Millions of Yen)

	Year ended March 31, 2004			Forecast for the year ending March 31, 2005		
	Amount	Ratio	Change	Amount	Ratio	Change
Audio-Visual and Communication Equipment	838,335	37.1%	+12.2%	924,000	36.5%	+10.2%
Home Appliances	208,512	9.2%	-6.9%	209,000	8.3%	+0.2%
Information Equipment	400,575	17.8%	+5.0%	417,000	16.5%	+4.1%
Consumer / Information Products	1,447,422	64.1%	+7.0%	1,550,000	61.3%	+7.1%
ICs*	231,995	10.3%	+39.5%	251,000	9.9%	+8.2%
LCDs	528,815	23.4%	+24.3%	730,000	28.9%	+38.0%
Other Electronic Components	243,687	10.8%	+20.6%	277,000	10.9%	+13.7%
Electronic Components	1,004,497	44.5%	+26.6%	1,258,000	49.7%	+25.2%
Sub Total	2,451,919	108.6%	+14.3%	2,808,000	111.0%	+14.5%
Elimination	-194,646	-8.6%	—	-278,000	-11.0%	—
Total	2,257,273	100.0%	+12.7%	2,530,000	100.0%	+12.1%

* The IC group's sales do not include internal sales to the LCDs / Other Electronic Components group (LSIs for LCD, etc : 40,477 million yen for FY2003, 43,000 million yen for forecast FY2004).

〈Operating Income〉

(Millions of Yen)

	Year ended March 31, 2004			Forecast for the year ending March 31, 2005		
	Amount	Ratio	Change	Amount	Ratio	Change
Audio-Visual and Communication Equipment	27,830	22.9%	+16.2%	31,000	20.7%	+11.4%
Home Appliances	504	0.4%	-77.1%	1,000	0.7%	+98.4%
Information Equipment	19,100	15.7%	+9.1%	20,000	13.3%	+4.7%
Consumer / Information Products	47,434	39.0%	+8.7%	52,000	34.7%	+9.6%
ICs	14,690	12.1%	+51.4%	17,000	11.3%	+15.7%
LCDs	38,190	31.4%	+25.9%	56,000	37.3%	+46.6%
Other Electronic Components	21,091	17.3%	+29.6%	24,500	16.4%	+16.2%
Electronic Components	73,971	60.8%	+31.4%	97,500	65.0%	+31.8%
Sub Total	121,405	99.8%	+21.5%	149,500	99.7%	+23.1%
Elimination	265	0.2%	—	500	0.3%	—
Total	121,670	100.0%	+22.3%	150,000	100.0%	+23.3%

5. Overseas Production

(Millions of Yen)

	Year ended March 31, 2004		
	Amount	Ratio to Net Sales	Change
Overseas Production	734,627	32.5%	+11.6%

6.Capital Investment

(Millions of Yen)

	Year ended March 31, 2004		Forecast for the year ending March 31, 2005	
	Amount	Change	Amount	Change
Capital Investment	225,001	+53.8%	220,000	-2.2%

7.Depreciation and Amortization

(Millions of Yen)

	Year ended March 31, 2004			Forecast for the year ending March 31, 2005		
	Amount	Ratio to Net Sales	Change	Amount	Ratio to Net Sales	Change
Depreciation and Amortization	159,831	7.1%	+9.6%	174,000	6.9%	+8.9%

8.R&D Expenditures

(Millions of Yen)

	Year ended March 31, 2004			Forecast for the year ending March 31, 2005		
	Amount	Ratio to Net Sales	Change	Amount	Ratio to Net Sales	Change
R&D Expenditures	162,991	7.2%	+7.1%	177,000	7.0%	+8.6%

9.Number of Employees

	Year ended March 31, 2003	Year ended March 31, 2004
Number of Employees	46,633	46,164
(Domestic)	29,662	29,372
(Overseas)	16,971	16,792

*Sharp Corporation and Consolidated Subsidiaries

10.Exchange Rate

(Yen)

	Year ended March 31, 2004	Forecast for the year ending March 31, 2005
US\$	112.08	105.00
EURO	131.11	127.00

11.Sales of Main Products

(Billions of Yen)

		Year ended March 31, 2004		Forecast for the year ending March 31, 2005	
		Amount	Change	Amount	Change
Audio-Visual and Communication Equipment	LCD Color TV (Over 10 inches)	173.7	+95.5%	300.0	+72.6%
	Projectors	27.3	-9.7%	30.0	+9.8%
	Color TV	109.2	-23.4%	73.0	-33.2%
	MD	19.6	-17.2%	20.0	+1.6%
	Mobile Phones / PHS	333.4	+37.2%	350.0	+5.0%
	Facsimiles	46.1	-12.5%	47.0	+1.9%
Home Appliances	Refrigerators	43.4	+2.8%	41.0	-5.7%
	Air Conditioners	48.6	-2.7%	49.0	+0.8%
	Microwave Ovens	52.0	-11.9%	52.0	0.0%
Information Equipment	Personal Computers	47.6	-22.1%	47.0	-1.4%
	LCD Color Monitors	25.3	+23.7%	30.0	+18.3%
	Copiers / Printers	108.9	+4.5%	110.0	+1.0%

12.Sales of Main Electronic Components

(Billions of Yen)

	Year ended March 31, 2004		Forecast for the year ending March 31, 2005	
	Amount	Change	Amount	Change
LCDs	528.8	+24.3%	730.0	+38.0%
Flash Memory	97.0	+12.3%	100.0	+3.1%
CCD/CMOS Imager	70.2	+130.7%	100.0	+42.4%
Solar Cells	73.2	+62.3%	90.0	+22.9%
Laser Diode	35.9	-3.9%	42.0	+16.9%