

SHARP CORPORATION  
SEGMENT INFORMATION

Millions of Yen

|   | Six Months Ended<br>September 30, 2004 | Six Months Ended<br>September 30, 2003 | Year Ended March 31, 2004 |
|---|--|--|---------------------------|
| <u>Information by business segment</u>    |  |  |                           |
| Net Sales                                 |  |  |                           |
| Consumer/Information Products             |  |  |                           |
| Customers                                 | 777,201                                | 704,710                                | 1,438,696                 |
| Intersegment                              | 5,739                                  | 4,401                                  | 8,726                     |
| Total                                     | 782,940                                | 709,111                                | 1,447,422                 |
| Electronic Components                     |  |  |                           |
| Customers                                 | 479,897                                | 389,162                                | 818,577                   |
| Intersegment                              | 131,049                                | 80,659                                 | 185,920                   |
| Total                                     | 610,946                                | 469,821                                | 1,004,497                 |
| Elimination                               | ( 136,788 )                            | ( 85,060 )                             | ( 194,646 )               |
| Consolidated                              | 1,257,098                              | 1,093,872                              | 2,257,273                 |
| Operating Income                          |  |  |                           |
| Consumer/Information Products             |  |  |                           |
| Customers                                 | 27,683                                 | 22,176                                 | 47,434                    |
| Intersegment                              | 51,303                                 | 36,147                                 | 73,971                    |
| Elimination                               | ( 1,410 )                              | 254                                    | 265                       |
| Consolidated                              | 77,576                                 | 58,577                                 | 121,670                   |
| <u>Information by geographic segment*</u> |  |  |                           |
| Net Sales                                 |  |  |                           |
| Japan                                     |  |  |                           |
| Customers                                 | 813,247                                | 704,161                                | 1,458,875                 |
| Intersegment                              | 324,566                                | 253,901                                | 513,287                   |
| Total                                     | 1,137,813                              | 958,062                                | 1,972,162                 |
| The Americas                              |  |  |                           |
| Customers                                 | 170,385                                | 143,110                                | 289,789                   |
| Intersegment                              | 4,216                                  | 3,567                                  | 7,421                     |
| Total                                     | 174,601                                | 146,677                                | 297,210                   |
| Asia                                      |  |  |                           |
| Customers                                 | 57,118                                 | 74,436                                 | 140,777                   |
| Intersegment                              | 84,555                                 | 59,728                                 | 133,545                   |
| Total                                     | 141,673                                | 134,164                                | 274,322                   |
| Other                                     |  |  |                           |
| Customers                                 | 216,348                                | 172,165                                | 367,832                   |
| Intersegment                              | 76,977                                 | 53,090                                 | 108,505                   |
| Total                                     | 293,325                                | 225,255                                | 476,337                   |
| Elimination                               | ( 490,314 )                            | ( 370,286 )                            | ( 762,758 )               |
| Consolidated                              | 1,257,098                              | 1,093,872                              | 2,257,273                 |
| Operating Income                          |  |  |                           |
| Japan                                     |  |  |                           |
| Customers                                 | 72,688                                 | 51,529                                 | 107,283                   |
| The Americas                              | 1,278                                  | 1,083                                  | 1,335                     |
| Asia                                      | 1,314                                  | 1,549                                  | 3,185                     |
| Other                                     | 4,167                                  | 3,694                                  | 8,241                     |
| Elimination                               | ( 1,871 )                              | 722                                    | 1,626                     |
| Consolidated                              | 77,576                                 | 58,577                                 | 121,670                   |

\*Major countries or regions in each geographic segment are as follows.

- (1) The Americas: U.S.A., Canada
- (2) Asia: Malaysia, Taiwan, Thailand, Singapore, Indonesia
- (3) Other: Europe, China, Oceania, Middle East

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| <u>Overseas sales*</u> |  |  |                           |
| The Americas           | 186,502                                | 152,305                                | 308,807                   |
| Asia                   | 113,011                                | 143,271                                | 279,161                   |
| Europe                 | 195,414                                | 149,980                                | 330,772                   |
| Other                  | 106,165                                | 98,106                                 | 194,985                   |
| Total                  | 601,092                                | 543,662                                | 1,113,725                 |

\*1. Overseas sales indicate the sales of Sharp Corporation and its consolidated subsidiaries made to customers located in countries or regions outside Japan.

2. Major countries or regions in each geographic segment are as follows.

- (1) The Americas: U.S.A., Canada, Central and South America
- (2) Asia: South Korea, Taiwan, Singapore, Phillipines, Malaysia
- (3) Europe: Germany, U.K., Italy, France, Finland
- (4) Other: China, Oceania, Middle East, Africa