

SUPPLEMENTARY DATA
FOR THE SIX MONTHS ENDED SEPTEMBER 30, 2004
【CONSOLIDATED】

1. Financial Highlights

(Millions of Yen)

	1st Half FY2003			FY2003			1st Half FY2004			Forecast for FY2004		
	Amount	Ratio	Change	Amount	Ratio	Change	Amount	Ratio	Change	Amount	Ratio	Change
		%	%		%	%		%	%		%	%
Net Sales	1,093,872	100.0	+12.6	2,257,273	100.0	+12.7	1,257,098	100.0	+14.9	2,530,000	100.0	+12.1
(Domestic)	550,210	50.3	+4.4	1,143,548	50.7	+8.1	656,006	52.2	+19.2	1,300,000	51.4	+13.7
(Overseas)	543,662	49.7	+22.2	1,113,725	49.3	+17.8	601,092	47.8	+10.6	1,230,000	48.6	+10.4
Operating Income	58,577	5.4	+19.8	121,670	5.4	+22.3	77,576	6.2	+32.4	150,000	5.9	+23.3
Net Income	27,948	2.6	+22.1	60,715	2.7	+86.3	39,317	3.1	+40.7	75,000	3.0	+23.5
Net Income per Share (Yen)	25.64			55.37			36.05			68.73		

2. Sales by Product Group

(Millions of Yen)

		1st Half FY2003			FY2003			1st Half FY2004			Forecast for FY2004		
		Amount	Ratio	Change	Amount	Ratio	Change	Amount	Ratio	Change	Amount	Ratio	Change
			%	%		%	%		%	%		%	%
Audio-Visual and Communication Equipment	Domestic	219,904	20.1	+8.0	474,521	21.0	+16.9	286,034	22.7	+30.1	569,000	22.5	+19.9
	Overseas	179,872	16.4	+20.3	362,869	16.1	+6.5	175,160	14.0	-2.6	363,000	14.3	0.0
	Total	399,776	36.5	+13.2	837,390	37.1	+12.2	461,194	36.7	+15.4	932,000	36.8	+11.3
Home Appliances	Domestic	61,994	5.7	-5.4	114,708	5.1	-8.5	61,962	4.9	-0.1	122,000	4.8	+6.4
	Overseas	48,416	4.4	-5.3	93,765	4.1	-4.8	47,819	3.8	-1.2	87,000	3.5	-7.2
	Total	110,410	10.1	-5.3	208,473	9.2	-6.9	109,781	8.7	-0.6	209,000	8.3	+0.3
Information Equipment	Domestic	104,308	9.5	+8.1	211,394	9.4	+6.3	102,670	8.2	-1.6	212,000	8.4	+0.3
	Overseas	90,216	8.3	+0.2	181,439	8.0	+2.4	103,556	8.2	+14.8	197,000	7.8	+8.6
	Total	194,524	17.8	+4.3	392,833	17.4	+4.4	206,226	16.4	+6.0	409,000	16.2	+4.1
Consumer/Information Products	Domestic	386,206	35.3	+5.6	800,623	35.5	+9.7	450,666	35.8	+16.7	903,000	35.7	+12.8
	Overseas	318,504	29.1	+9.6	638,073	28.2	+3.5	326,535	26.0	+2.5	647,000	25.6	+1.4
	Total	704,710	64.4	+7.4	1,438,696	63.7	+6.9	777,201	61.8	+10.3	1,550,000	61.3	+7.7
I C s	Domestic	34,749	3.2	+43.7	65,579	2.9	+27.5	30,753	2.5	-11.5	66,000	2.6	+0.6
	Overseas	51,084	4.6	+61.8	104,175	4.6	+42.1	47,824	3.8	-6.4	108,000	4.3	+3.7
	Total	85,833	7.8	+53.9	169,754	7.5	+36.1	78,577	6.3	-8.5	174,000	6.9	+2.5
LCDs	Domestic	68,914	6.3	-15.1	151,718	6.7	-4.9	114,018	9.1	+65.4	205,000	8.1	+35.1
	Overseas	125,271	11.5	+36.3	270,023	12.0	+44.3	160,048	12.7	+27.8	345,000	13.6	+27.8
	Total	194,185	17.8	+12.2	421,741	18.7	+21.7	274,066	21.8	+41.1	550,000	21.7	+30.4
Other Electronic Components	Domestic	60,341	5.5	+7.9	125,628	5.6	+7.9	60,569	4.8	+0.4	126,000	5.0	+0.3
	Overseas	48,803	4.5	+58.7	101,454	4.5	+47.0	66,685	5.3	+36.6	130,000	5.1	+28.1
	Total	109,144	10.0	+26.0	227,082	10.1	+22.5	127,254	10.1	+16.6	256,000	10.1	+12.7
Electronic Components	Domestic	164,004	15.0	+1.7	342,925	15.2	+4.8	205,340	16.4	+25.2	397,000	15.7	+15.8
	Overseas	225,158	20.6	+46.0	475,652	21.1	+44.4	274,557	21.8	+21.9	583,000	23.0	+22.6
	Total	389,162	35.6	+23.3	818,577	36.3	+24.6	479,897	38.2	+23.3	980,000	38.7	+19.7
Total	Domestic	550,210	50.3	+4.4	1,143,548	50.7	+8.1	656,006	52.2	+19.2	1,300,000	51.4	+13.7
	Overseas	543,662	49.7	+22.2	1,113,725	49.3	+17.8	601,092	47.8	+10.6	1,230,000	48.6	+10.4
	Total	1,093,872	100.0	+12.6	2,257,273	100.0	+12.7	1,257,098	100.0	+14.9	2,530,000	100.0	+12.1

3. Overseas Sales by Region

(Millions of Yen)

	1st Half FY2003			FY2003			1st Half FY2004			Forecast for FY2004		
	Amount	Ratio	Change	Amount	Ratio	Change	Amount	Ratio	Change	Amount	Ratio	Change
		%	%		%	%		%	%		%	%
The Americas	152,305	28.0	-10.9	308,807	27.7	-8.3	186,502	31.0	+22.5	357,000	29.0	+15.6
Europe	149,980	27.6	+68.8	330,772	29.7	+40.7	195,414	32.5	+30.3	420,000	34.1	+27.0
Asia	143,271	26.4	+6.0	279,161	25.1	+3.2	113,011	18.8	-21.1	237,000	19.3	-15.1
Other	98,106	18.0	+96.6	194,985	17.5	+88.9	106,165	17.7	+8.2	216,000	17.6	+10.8
Total	543,662	100.0	+22.2	1,113,725	100.0	+17.8	601,092	100.0	+10.6	1,230,000	100.0	+10.4

4. Information by Product Group

[Sales by Product Group include internal sales between segments (Consumer/Information Products and Electronic Components).]

〈Net Sales〉

(Millions of Yen)

	1st Half FY2003			FY2003			1st Half FY2004			Forecast for FY2004		
	Amount	Ratio	Change	Amount	Ratio	Change	Amount	Ratio	Change	Amount	Ratio	Change
		%	%		%	%		%	%		%	%
Audio-Visual and Communication Equipment	400,301	36.6	+13.2	838,335	37.1	+12.2	461,498	36.7	+15.3	932,500	36.9	+11.2
Home Appliances	110,432	10.1	-5.3	208,512	9.2	-6.9	109,898	8.8	-0.5	209,500	8.3	+0.5
Information Equipment	198,378	18.1	+4.4	400,575	17.8	+5.0	211,544	16.8	+6.6	418,000	16.5	+4.3
Consumer/Information Products	709,111	64.8	+7.4	1,447,422	64.1	+7.0	782,940	62.3	+10.4	1,560,000	61.7	+7.8
ICs*	115,992	10.6	+52.9	231,995	10.3	+39.5	114,878	9.1	-1.0	246,000	9.7	+6.0
LCDs	236,400	21.6	+14.2	528,815	23.4	+24.3	360,029	28.7	+52.3	730,000	28.9	+38.0
Other Electronic Components	117,429	10.8	+22.7	243,687	10.8	+20.6	136,039	10.8	+15.8	272,000	10.7	+11.6
Electronic Components	469,821	43.0	+24.1	1,004,497	44.5	+26.6	610,946	48.6	+30.0	1,248,000	49.3	+24.2
Sub Total	1,178,932	107.8	+13.5	2,451,919	108.6	+14.3	1,393,886	110.9	+18.2	2,808,000	111.0	+14.5
Elimination	(85,060)	-7.8	—	(194,646)	-8.6	—	(136,788)	-10.9	—	(278,000)	-11.0	—
Total	1,093,872	100.0	+12.6	2,257,273	100.0	+12.7	1,257,098	100.0	+14.9	2,530,000	100.0	+12.1

* The IC group's sales do not include internal sales to the LCDs/Other Electronic Components group (LSIs for LCD, etc : 18,102 million yen for 1st Half FY2003 / 40,477 million yen for FY2003, 25,770 million yen for 1st Half FY2004 / 50,700 million yen for forecast for FY2004).

〈Operating Income〉

(Millions of Yen)

	1st Half FY2003			FY2003			1st Half FY2004			Forecast for FY2004		
	Amount	Ratio	Change	Amount	Ratio	Change	Amount	Ratio	Change	Amount	Ratio	Change
		%	%		%	%		%	%		%	%
Audio-Visual and Communication Equipment	12,553	21.4	+25.7	27,830	22.9	+16.2	15,232	19.6	+21.3	31,000	20.7	+11.4
Home Appliances	408	0.7	-71.0	504	0.4	-77.1	1,298	1.7	+218.1	2,000	1.3	+296.8
Information Equipment	9,215	15.8	+4.5	19,100	15.7	+9.1	11,153	14.4	+21.0	21,000	14.0	+9.9
Consumer/Information Products	22,176	37.9	+9.7	47,434	39.0	+8.7	27,683	35.7	+24.8	54,000	36.0	+13.8
ICs	7,525	12.9	+114.9	14,690	12.1	+51.4	8,684	11.2	+15.4	17,000	11.3	+15.7
LCDs	18,713	31.9	+5.7	38,190	31.4	+25.9	29,891	38.5	+59.7	56,000	37.3	+46.6
Other Electronic Components	9,909	16.9	+30.7	21,091	17.3	+29.6	12,728	16.4	+28.4	24,500	16.4	+16.2
Electronic Components	36,147	61.7	+25.5	73,971	60.8	+31.4	51,303	66.1	+41.9	97,500	65.0	+31.8
Sub Total	58,323	99.6	+19.0	121,405	99.8	+21.5	78,986	101.8	+35.4	151,500	101.0	+24.8
Elimination	254	0.4	—	265	0.2	—	(1,410)	-1.8	—	(1,500)	-1.0	—
Total	58,577	100.0	+19.8	121,670	100.0	+22.3	77,576	100.0	+32.4	150,000	100.0	+23.3

5. Overseas Production

(Millions of Yen)

	1st Half FY2003			FY2003			1st Half FY2004			Forecast for FY2004		
	Amount	Ratio to Net Sales	Change	Amount	Ratio to Net Sales	Change	Amount	Ratio to Net Sales	Change	Amount	Ratio to Net Sales	Change
		%	%		%	%		%	%		%	%
Overseas Production	347,222	31.7	+3.6	734,627	32.5	+11.6	467,516	37.2	+34.6	1,067,000	42.2	+45.2

6.Capital Investment

(Millions of Yen)

	1st Half FY2003		FY2003		1st Half FY2004		Forecast for FY2004	
	Amount	Change	Amount	Change	Amount	Change	Amount	Change
		%		%		%		%
Capital Investment	113,555	+27.7	225,001	+53.8	108,229	-4.7	220,000	-2.2

7.Depreciation and Amortization

(Millions of Yen)

	1st Half FY2003			FY2003			1st Half FY2004			Forecast for FY2004		
	Amount	Ratio to Net Sales	Change	Amount	Ratio to Net Sales	Change	Amount	Ratio to Net Sales	Change	Amount	Ratio to Net Sales	Change
		%	%		%	%		%	%		%	%
Depreciation and Amortization	73,899	6.8	+9.5	159,831	7.1	+9.6	82,152	6.5	+11.2	174,000	6.9	+8.9

8.R&D Expenditures

(Millions of Yen)

	1st Half FY2003			FY2003			1st Half FY2004			Forecast for FY2004		
	Amount	Ratio to Net Sales	Change	Amount	Ratio to Net Sales	Change	Amount	Ratio to Net Sales	Change	Amount	Ratio to Net Sales	Change
		%	%		%	%		%	%		%	%
R&D Expenditures	81,973	7.5	+6.9	162,991	7.2	+7.1	89,478	7.1	+9.2	177,000	7.0	+8.6

9.Number of Employees

	As of Sept.30, 2003	As of March.31, 2004	As of Sept.30, 2004
Number of Employees	46,776	46,164	47,117
(Domestic)	29,708	29,372	29,750
(Overseas)	17,068	16,792	17,367

*Sharp Corporation and Consolidated Subsidiaries

10.Exchange Rate

(Yen)

	1st Half FY2003	FY2003	1st Half FY2004	Forecast for 2nd Half FY2004
US\$	117.05	112.08	108.86	108.00
EURO	131.96	131.11	131.82	130.00

11.Sales of Main Products

(Billions of Yen)

	1st Half FY2003		FY2003		1st Half FY2004		Forecast for FY2004	
	Amount	Change	Amount	Change	Amount	Change	Amount	Change
		%		%		%		%
LCD Color TV (Over 10 inches)	68.0	+101.6	173.7	+95.5	131.7	+93.6	300.0	+72.6
Projectors	12.6	-12.6	27.3	-9.7	13.8	+9.2	30.0	+9.8
Color TV	54.3	-24.7	109.2	-23.4	45.4	-16.4	73.0	-33.2
MD	8.2	-16.7	19.6	-17.2	7.0	-15.4	18.0	-8.5
Mobile Phones / PHS	165.1	+41.8	333.4	+37.2	202.4	+22.6	370.0	+11.0
Facsimiles	24.4	-11.4	46.1	-12.5	19.9	-18.5	40.0	-13.2
Refrigerators	23.6	-3.6	43.4	+2.8	25.2	+6.6	41.0	-5.7
Air Conditioners	30.9	-0.4	48.6	-2.7	32.7	+5.8	49.0	+0.8
Microwave Ovens	25.9	-9.6	52.0	-11.9	23.3	-10.0	52.0	0.0
Personal Computers	25.9	-13.3	47.6	-22.1	21.0	-19.0	47.0	-1.4
LCD Color Monitors	13.6	+17.9	25.3	+23.7	12.3	-9.8	25.0	-1.4
Copiers / Printers	55.5	+1.8	108.9	+4.5	58.9	+6.1	110.0	+1.0

12.Sales of Main Electronic Components

(Billions of Yen)

	1st Half FY2003		FY2003		1st Half FY2004		Forecast for FY2004	
	Amount	Change	Amount	Change	Amount	Change	Amount	Change
		%		%		%		%
LCDs	236.4	+14.2	528.8	+24.3	360.0	+52.3	730.0	+38.0
Flash Memory	53.8	+47.4	97.0	+12.3	38.5	-28.5	85.0	-12.4
CCD/CMOS Imagers	29.1	+139.6	70.2	+130.7	40.7	+39.9	100.0	+42.4
Solar Cells	34.0	+81.6	73.2	+62.3	52.7	+55.0	110.0	+50.3
Laser Diodes	19.0	-5.8	35.9	-3.9	11.9	-37.5	30.0	-16.5