



Consolidated Financial Results for Fiscal 2022

I. Consolidated Financial Results for
Fiscal 2022

II. Initiatives in Fiscal 2023

III. Supplementary Data

SHARP CORPORATION

May 11, 2023

Outline

- Fiscal 2022 net sales exceeded the previous year, with growth in all four segments except Display Device.
- Operating profit and ordinary profit were affected significantly by the weak yen and sluggish display business, resulting in the first losses since fiscal 2015.

Bottom-line loss amounted to 260.8 billion yen due to one-time charges, including an impairment loss related to Display Device.

- We will strive to achieve bottom-line profit in fiscal 2023 as a major target. At the same time, we will proceed with defining new businesses as quickly as possible and accelerating business reform, while continue to build a business structure centered on our Brand business as we expand over the medium and long term.

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- First, let's take a look at a summary of our consolidated financial results.
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I . Consolidated Financial Results for Fiscal 2022

- Next, let's look at an overview of our consolidated financial results for fiscal 2022.

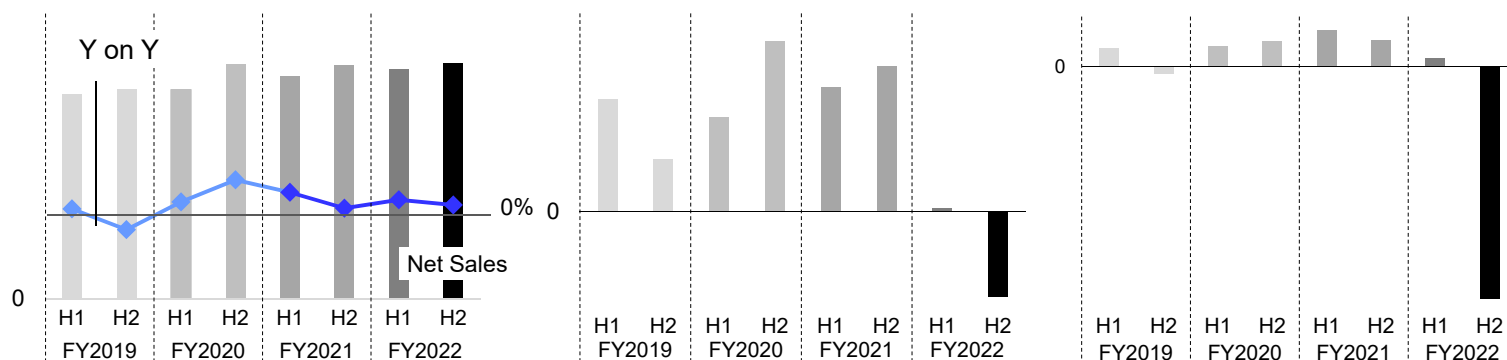
Consolidated Financial Results for Fiscal 2022

(Billions of Yen)	FY2021			FY2022				FY2022		
	First Half	Second Half	Fiscal Year	First Half	Second Half	Fiscal Year	Y on Y	Fiscal-Year Forecast	Difference	
Net Sales	1,218.2	1,277.3	2,495.5	1,257.9	1,290.1	2,548.1	+2.1%	2,550.0	-1.9	
Operating Profit	39.0 (3.2%)	45.6 (3.6%)	84.7 (3.4%)	1.0 (0.1%)	-26.7 (-2.1%)	-25.7 (-1.0%)	-	-20.0 (-0.8%)	-5.7	
Ordinary Profit	50.8 (4.2%)	64.0 (5.0%)	114.9 (4.6%)	9.2 (0.7%)	-39.7 (-3.1%)	-30.4 (-1.2%)	-	-	-	
Bottom-line Profit	42.5 (3.5%)	31.4 (2.5%)	73.9 (3.0%)	9.4 (0.8%)	-270.2 (-21.0%)	-260.8 (-10.2%)	-	-	-	
Dividends Per Share	40 yen			0 yen						
Avg. Exchange Rates										
USD/JPY	108.80	113.96	111.38	132.98	135.98	134.48				
Euro/JPY	129.39	128.73	129.06	137.22	141.71	139.46				

Net Sales

Operating Profit

Bottom-line Profit



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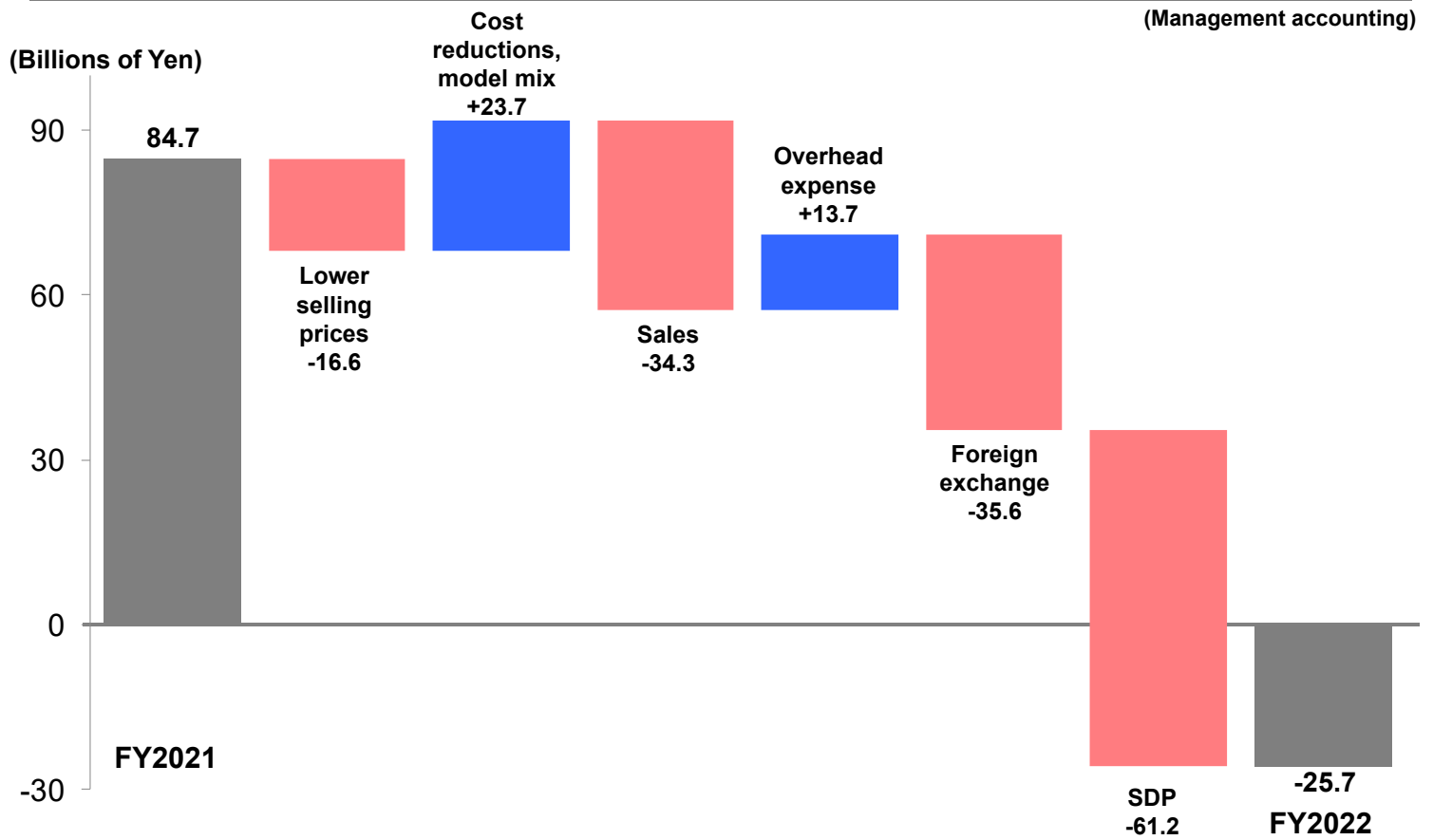
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- Let's turn to the next slide, which provides highlights of our financial results for fiscal 2022.
- Net sales amounted to 2,548.1 billion, an increase of 2.1% year on year.
- Operating loss amounted to 25.7 billion yen, ordinary loss amounted to 30.4 billion yen, and bottom-line loss amounted to 260.8 billion yen.
- We regret that we must announce that we will not pay a dividend this fiscal year due to bottom-line losses.

Operating Profit Analysis : Y on Y Change Factors for Fiscal 2022

(Management accounting)

(Billions of Yen)

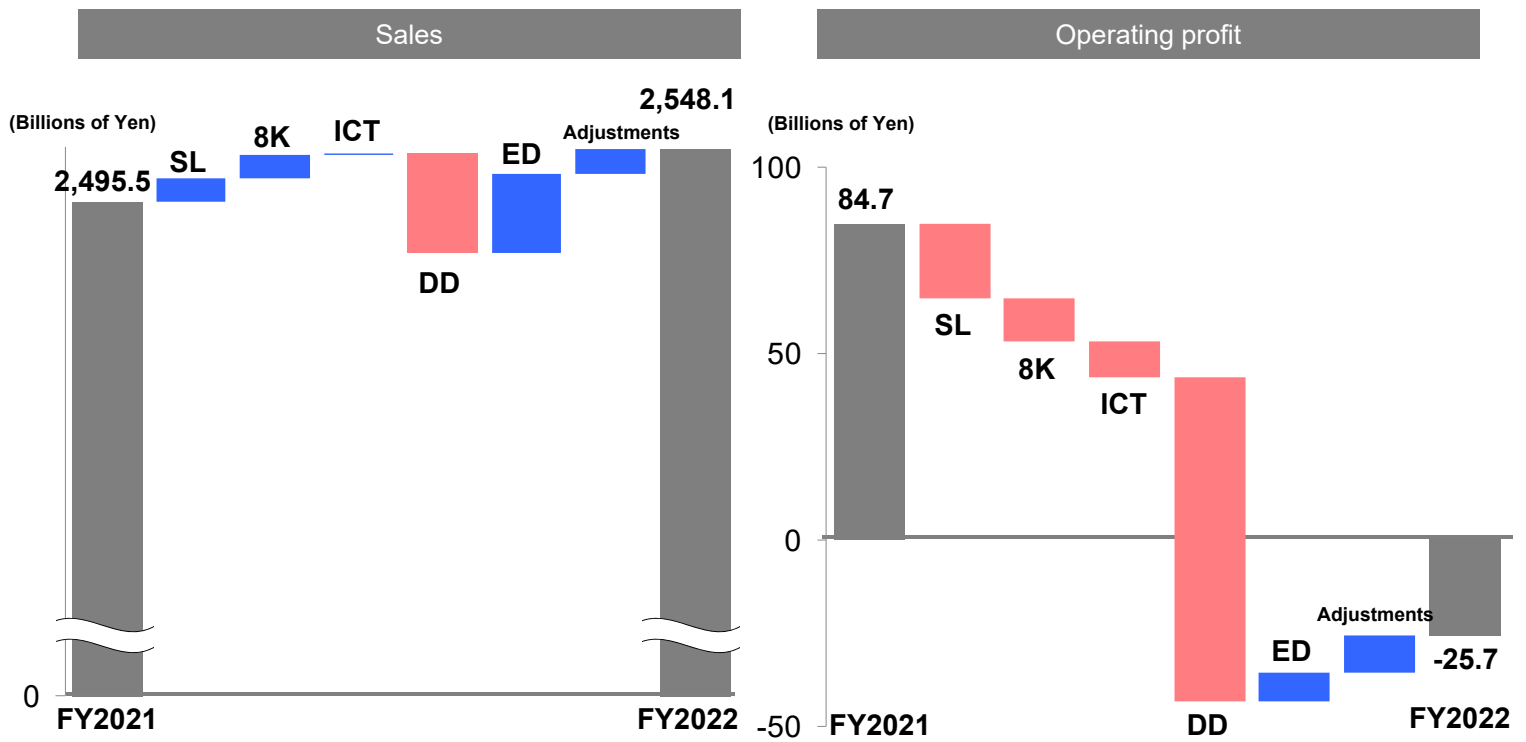


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- The next graph shows our analysis of year-on-year changes in operating profit for fiscal 2022.

Sales and Operating Profit Analysis: Y on Y Change by Segment, Fiscal 2022

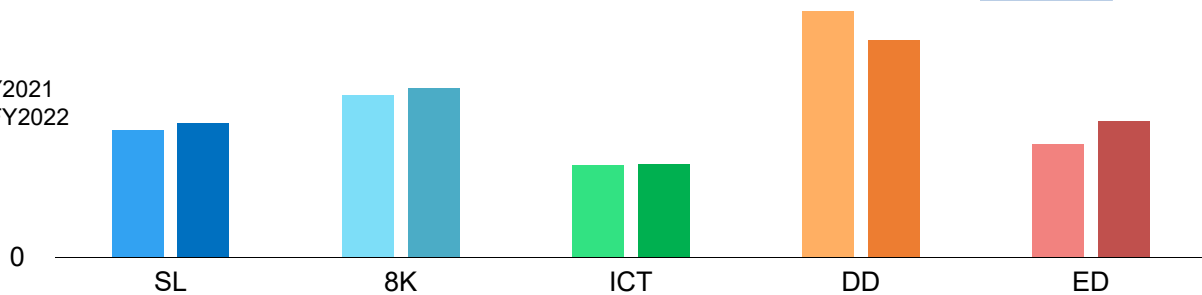


- The next graphs provide a year-on-year change analysis for sales and operating profit for fiscal 2022.

(Fiscal 2022) Sales by Segment

(Billions of Yen)	FY2021			FY2022			
	First Half	Second Half	Fiscal Year	First Half	Second Half	Fiscal Year	Y on Y
Smart Life	223.9	222.2	446.1	248.1	220.5	468.7	+5.1%
8K Ecosystem	276.0	291.5	567.6	295.4	296.3	591.8	+4.3%
ICT	162.1	161.9	324.0	159.4	166.4	325.8	+0.6%
Brand Businesses	662.1	675.7	1,337.8	703.0	683.3	1,386.4	+3.6%
Display Device	436.7	422.8	859.6	406.6	353.3	759.9	-11.6%
Electronic Device	170.0	226.7	396.8	187.8	287.7	475.5	+19.8%
Device Businesses	606.8	649.6	1,256.5	594.4	641.1	1,235.5	-1.7%
Subtotal	1,269.0	1,325.3	2,594.4	1,297.5	1,324.4	2,621.9	+1.1%
Adjustments	-50.8	-47.9	-98.8	-39.5	-34.3	-73.8	-
Total	1,218.2	1,277.3	2,495.5	1,257.9	1,290.1	2,548.1	+2.1%

Left bar, FY2021
Right bar, FY2022



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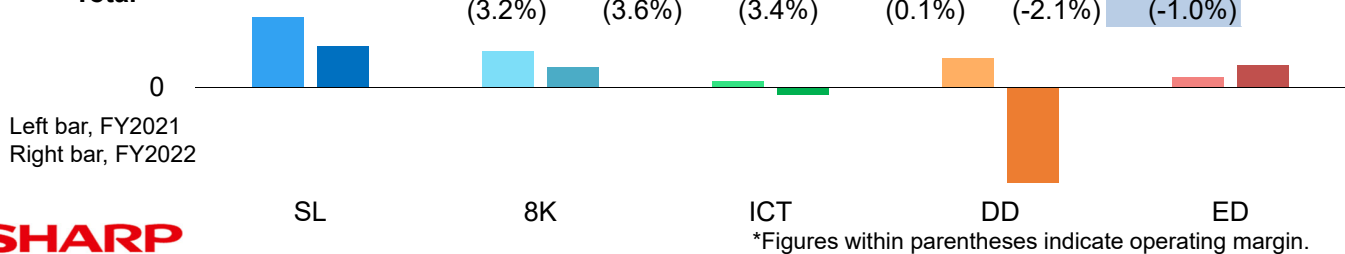
*Sales include inter-segment sales and transfers.

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- This next slide shows sales by segment for fiscal 2022.
- Brand Business sales increased 3.6% year on year to 1,386.4 billion yen, while Device Business sales decreased 1.7% to 1,235.5 billion yen.

(Fiscal 2022) Operating Profit by Segment

(Billions of Yen)	FY2021			FY2022			Y on Y
	First Half	Second Half	Fiscal Year	First Half	Second Half	Fiscal Year	
Smart Life	24.4 (10.9%)	23.8 (10.7%)	48.2 (10.8%)	16.8 (6.8%)	11.3 (5.1%)	28.2 (6.0%)	-41.6%
8K Ecosystem	11.5 (4.2%)	13.4 (4.6%)	24.9 (4.4%)	8.1 (2.8%)	5.2 (1.8%)	13.4 (2.3%)	-46.2%
ICT	3.1 (1.9%)	0.9 (0.6%)	4.0 (1.2%)	-9.3 (-5.9%)	3.8 (2.3%)	-5.5 (-1.7%)	-
Brand Businesses	39.1 (5.9%)	38.1 (5.6%)	77.2 (5.8%)	15.7 (2.2%)	20.3 (3.0%)	36.1 (2.6%)	-53.4%
Display Device	9.3 (2.1%)	11.0 (2.6%)	20.3 (2.4%)	-13.7 (-3.4%)	-52.7 (-14.9%)	-66.4 (-8.7%)	-
Electronic Device	0.3 (0.2%)	6.6 (2.9%)	6.9 (1.8%)	7.4 (3.9%)	7.3 (2.6%)	14.7 (3.1%)	+111.8%
Device Businesses	9.6 (1.6%)	17.6 (2.7%)	27.3 (2.2%)	-6.3 (-1.1%)	-45.3 (-7.1%)	-51.6 (-4.2%)	-
Subtotal	48.8 (3.8%)	55.7 (4.2%)	104.6 (4.0%)	9.3 (0.7%)	-24.9 (-1.9%)	-15.5 (-0.6%)	-
Adjustments	-9.8	-10.0	-19.8	-8.3	-1.7	-10.1	-
Total	39.0 (3.2%)	45.6 (3.6%)	84.7 (3.4%)	1.0 (0.1%)	-26.7 (-2.1%)	-25.7 (-1.0%)	-

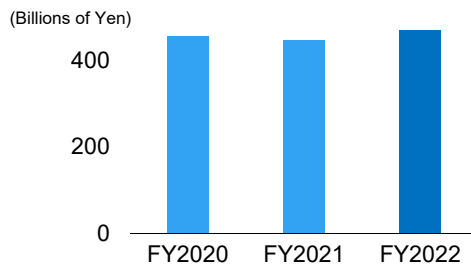


- Let's turn to the next slide, which shows operating profit by segment for fiscal 2022.
- Brand Businesses recorded an operating profit of 36.1 billion yen, down 53.4% year on year.
Device Businesses recorded an operating loss of 51.6 billion yen, 78.9 billion yen lower than the 27.3 billion yen in operating profit posted in the previous fiscal year.

(Billions of Yen)	FY2021			FY2022			
	First Half	Second Half	Fiscal Year	First Half	Second Half	Fiscal Year	Y on Y
Sales	223.9	222.2	446.1	248.1	220.5	468.7	+5.1%
Operating Profit	24.4	23.8	48.2	16.8	11.3	28.2	-41.6%
	(10.9%)	(10.7%)	(10.8%)	(6.8%)	(5.1%)	(6.0%)	

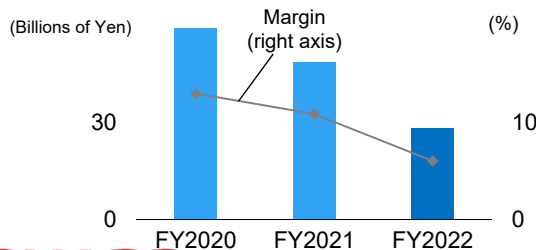
Sales (Increase)

- (Incr.) Sales of cooking appliances rose significantly in Europe and the Americas in response to smart kitchen and B2B initiatives
- (Incr.) Sales of washing machines increased due to strong performance of drum washing machines, etc.
- (Incr.) Sales of overseas EPCs and of household products in Japan in the energy solutions business grew significantly
- (Dec.) Market for home appliances weakened in the second half and later, mainly in Japan and ASEAN
- (Dec.) Sales of air purifiers declined due to sluggish market conditions, even while Plasmacluster Next and other products performed well, maintaining a high market share in Japan.
- (Dec.) The energy solutions business saw a decline in the number of EPC projects in Japan



Operating profit (Decrease)

- (Dec.) Weakening of the yen
- (Dec.) Soaring raw materials prices
- (Incr.) Advancement of high-value-added goods



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- Please turn to the next slide. This is our performance by segment. First, I want to address our Smart Life segment.

- Sales increased 5.1% year on year to 468.7 billion yen.

The white goods business posted higher sales, even though market conditions in Japan, ASEAN, and other regions around the world began to weaken in the second half.

Especially, sales of cooking appliances rose significantly in Europe and the Americas in response to smart kitchen and B2B initiatives

Sales of washing machines increased due to strong performance of drum washing machines, etc.

The energy solutions business saw an increase in sales.

Sales of overseas EPCs and of household products in Japan grew.

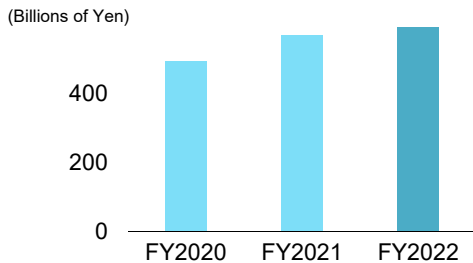
- Operating profit declined 41.6% to 28.2 billion yen.

This result was mainly due to a soaring raw materials prices and a decline in profit from the domestic white goods business caused by weakening of the yen.

(Billions of Yen)	FY2021			FY2022			
	First Half	Second Half	Fiscal Year	First Half	Second Half	Fiscal Year	Y on Y
Sales	276.0	291.5	567.6	295.4	296.3	591.8	+4.3%
Operating Profit	11.5	13.4	24.9	8.1	5.2	13.4	-46.2%
	(4.2%)	(4.6%)	(4.4%)	(2.8%)	(1.8%)	(2.3%)	

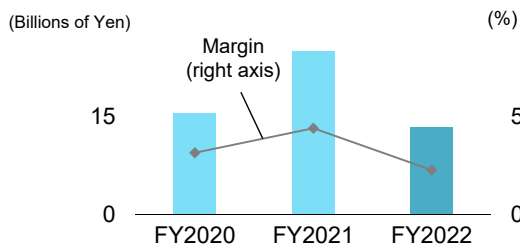
Sales (Increase)

- (Incr.) Business solutions sales rose more than 10%
- The MFP and smart office businesses marked significantly higher sales, mainly in Europe, the Americas and Asia
 - Information display sales grew in Europe and the Americas, etc.
- (Incr.) TV sales grew in the Americas and Asia
- (Dec.) Sales of TVs in China, Europe and Japan declined due to deteriorating market conditions



Operating profit (Decrease)

- (Dec.) Decline in TV business sales
- (Dec.) Record one-time expenses in the TV business in Q3
- (Incr.) Shift toward high-value-added offerings in the business solutions business



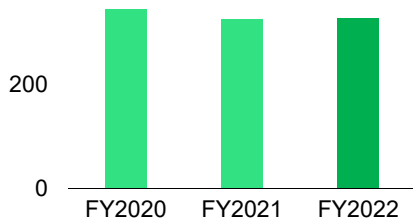
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- The next slide describes performance in our 8K Ecosystem.
- Sales increased 4.3% year on year to 591.8 billion yen
Business solutions sales rose more than 10% year on year.
The MFP business and smart office business grew significantly in Europe, the Americas and Asia. In addition, information displays saw growth in Europe and the Americas, and other regions.
Meanwhile, sales in the TV business declined due to deteriorating market conditions.
While fiscal 2023 TV sales in Asia increased, Q4 sales were lower year on year, as market conditions deteriorated significantly.
- Operating profit amounted to 13.4 billion yen, 46.2% lower year on year.
Business solutions posted higher profit by shifting toward high-value-added offerings. Meanwhile, TV business recorded a lower profit due to the impact of a decline in sales and the recording of one-time expenses in Q3.

(Billions of Yen)	FY2021			FY2022			
	First Half	Second Half	Fiscal Year	First Half	Second Half	Fiscal Year	Y on Y
Sales	162.1	161.9	324.0	159.4	166.4	325.8	+0.6%
Operating Profit	3.1	0.9	4.0	-9.3	3.8	-5.5	-
	(1.9%)	(0.6%)	(1.2%)	(-5.9%)	(2.3%)	(-1.7%)	

Sales (Increase)

(Billions of Yen)



(Incr.) Sales of PCs for B2G and education in Japan grew

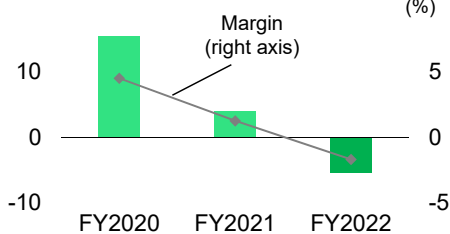
(Incr.) Mainstay solutions-related sales also increased

(Incr.) Sales of high-end models in the mobile communications business increased as we expanded our lineup of smartphones

(Dec.) PC business sales declined due to weak global demand

Operating profit (Decrease)

(Billions of Yen)



(Dec.) Weakening of the yen

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▪ Please turn to the next slide. This slide shows ICT performance.

▪ Sales increased 0.6% year on year to 325.8 billion yen.

The mobile communications business posted higher sales.

This increase was due to a sales expansion of high-end models as we expanded our lineup of smartphones

Meanwhile, the PC business saw a decline in sales due to weak global demand.

However, sales of PCs grew for B2G and education in Japan; mainstay solutions-related sales also rose.

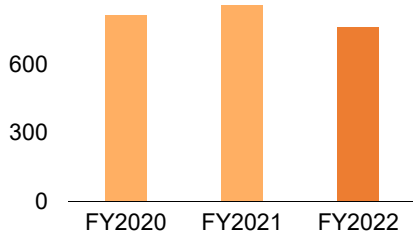
▪ Operating loss amounted to 5.5 billion yen, 9.5 billion yen lower than the 4.0 billion yen in operating profit posted in the previous year.

However, ICT began profit improvement initiatives ahead of other businesses, including structural reforms in Europe and improved product mix. These measures resulted in net operating profit for the mobile communications business and the PC business in the second half.

(Billions of Yen)	FY2021			FY2022			
	First Half	Second Half	Fiscal Year	First Half	Second Half	Fiscal Year	Y on Y
Sales	436.7	422.8	859.6	406.6	353.3	759.9	-11.6%
Operating Profit	9.3	11.0	20.3	-13.7	-52.7	-66.4	-
	(2.1%)	(2.6%)	(2.4%)	(-3.4%)	(-14.9%)	(-8.7%)	

Sales (Decrease)

(Billions of Yen)



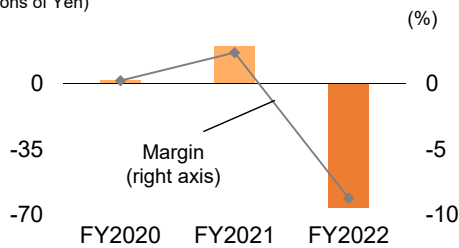
(Dec.) Sluggish market for large-size LCDs and displays for PCs and smartphones

(Dec.) Decrease in panel sales for smartphones and PCs

(Incr.) Growth in panel sales for automotive and other applications

Operating profit (Decrease)

(Billions of Yen)



(Dec.) Decrease in sales

(Dec.) Impact of large-size display business

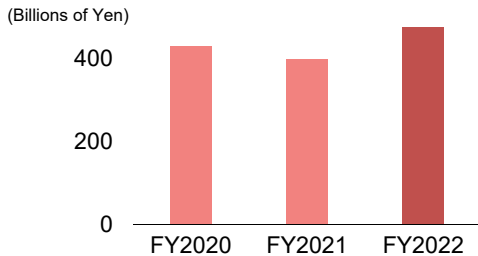


- Let's turn to the next slide, which shows performance in our Display Device.
- Sales decreased 11.6% year on year to 759.9 billion yen. While panels sales grew for automotive, sales of panels for smartphones and PCs declined due to challenging market condition.
- Operating loss amounted to 66.4 billion yen, 86.7 billion yen lower than the 20.3 billion yen in operating profit posted in the previous fiscal year. It was mainly due to lower sales and the impact of large-size display business.

(Billions of Yen)	FY2021			FY2022			Y on Y
	First Half	Second Half	Fiscal Year	First Half	Second Half	Fiscal Year	
Sales	170.0	226.7	396.8	187.8	287.7	475.5	+19.8%
Operating Profit	0.3 (0.2%)	6.6 (2.9%)	6.9 (1.8%)	7.4 (3.9%)	7.3 (2.6%)	14.7 (3.1%)	+111.8%

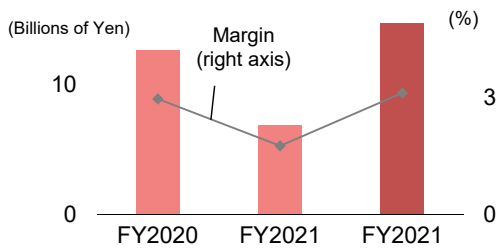
Sales (Increase)

(Incr.) Device sales for customer 2022 models were firm



Operating profit (Increase)

(Incr.) Increase in sales

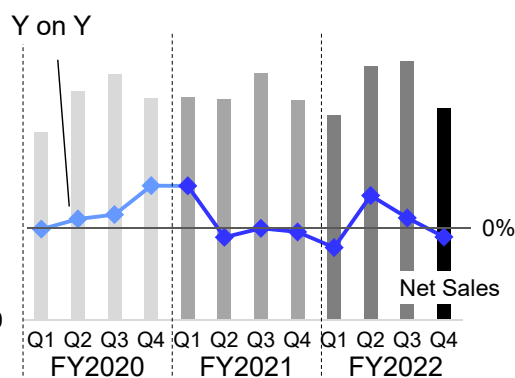


- This next slide shows Electronic Device performance.
- Device sales for customer 2022 models were firm, and sales rose 19.8% year on year to 475.5 billion yen.
- Due to the increase in sales, operating profit increased 111.8% year on year to 14.7 billion yen.

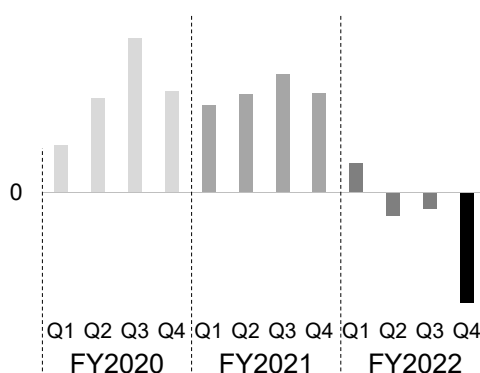
Consolidated Financial Results for the Fourth Quarter, Fiscal 2022

(Billions of Yen)	FY2021				FY2022				
	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Y on Y
Net Sales	611.5	606.6	675.8	601.5	562.1	695.8	709.0	581.0	-3.4%
Operating Profit	18.3 (3.0%)	20.6 (3.4%)	24.8 (3.7%)	20.8 (3.5%)	6.1 (1.1%)	-5.0 (-0.7%)	-3.5 (-0.5%)	-23.1 (-4.0%)	-
Ordinary Profit	25.6 (4.2%)	25.2 (4.2%)	33.7 (5.0%)	30.3 (5.0%)	17.4 (3.1%)	-8.2 (-1.2%)	-11.0 (-1.6%)	-28.6 (-4.9%)	-
Bottom-line Profit	21.6 (3.5%)	20.8 (3.4%)	28.3 (4.2%)	3.1 (0.5%)	26.9 (4.8%)	-17.4 (-2.5%)	-18.4 (-2.6%)	-251.8 (-43.3%)	-
Avg. Exchange Rate									
USD/JPY	108.49	109.11	112.71	115.21	128.57	137.38	140.60	131.35	
Euro/JPY	130.45	128.33	128.57	128.90	136.60	137.84	142.81	140.60	

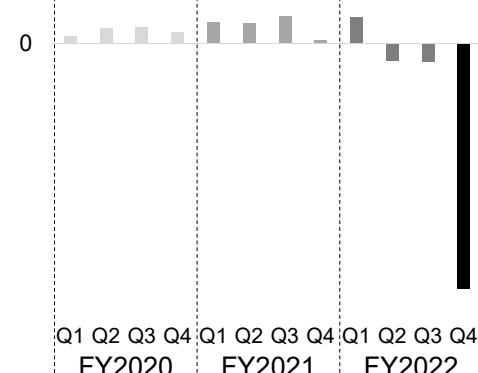
Net Sales



Operating Profit



Bottom-line Profit



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- The next slide provides highlights of our financial results for Q4, fiscal 2022.
- Sales and operating profit by segment are shown in the Supplementary Data.

Non-Operating Income (Expenses) / Extraordinary Income (Losses)

(Billions of Yen)

	FY2021		FY2022			
	Q4	Fiscal Year	Q4	Difference (Y on Y)	Fiscal Year	Difference (Y on Y)
Operating Profit	20.8	84.7	-23.1	-43.9	-25.7	-110.4
Non-operating Income (Expenses)	+9.5	+30.2	-5.4	-14.9	-4.7	-34.9
Interest expenses	-0.7	-4.4	-2.7	-2.0	-9.2	-4.8
Foreign exchange gains (losses)	+6.4	+18.9	-0.3	-6.7	+17.2	-1.7
Investment income (expenses)	+4.8	+9.2	+0.2	-4.6	+6.9	-2.3
Share of profit (loss) of entities accounted for using equity method	-1.7	+3.6	-2.5	-0.8	-20.4	-24.0
Ordinary Profit	30.3	114.9	-28.6	-58.9	-30.4	-145.3
Extraordinary Income (Losses)	-24.7	-25.1	-222.7	-198.0	-208.5	-183.4
Gain (loss) on sale of non-current assets	+2.2	+5.1	+0.4	-1.8	+7.1	+2.0
Gain on step acquisitions	-	-	-	-	+12.4	+12.4
Gain (loss) on sale of businesses	-0.2	+5.7	-	+0.2	-	-5.7
Business restructuring expenses	-	-	-3.0	-3.0	-4.4	-4.4
Impairment losses	-14.9	-22.7	-219.9	-205.0	-220.5	-197.8
Provision for loss on litigation	-11.7	-11.7	-0.0	+11.7	-1.9	+9.8
Pretax Income	5.5	89.8	-251.4	-256.9	-239.0	-328.8
Income Taxes, etc.	-2.4	-15.8	-0.4	+2.0	-21.7	-5.9
Bottom-line Profit	3.1	73.9	-251.8	-254.9	-260.8	-334.7

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- The next slide addresses non-operating income, extraordinary income, and income taxes.
- Non-operating income/expense included foreign exchange gains of 17.2 billion yen and share of loss of entities accounted for using equity method of 20.4 billion yen.

We also recorded gain on step acquisitions of 12.4 billion yen, business restructuring expenses of 4.4 billion yen, and impairment losses of 220.5 yen under extraordinary income/loss.

Impairment losses

(Billions of Yen)

Items	Amount
Display Device	
➤ LCD business related building, machinery, goodwill, etc. of a consolidated subsidiary in Japan	188.4
➤ OLED business related building, machinery, etc. of a consolidated subsidiary in Japan	21.2
Others	
➤ Idle assets: Machinery, etc. of consolidated subsidiaries in Japan and China ➤ 8K Ecosystem: Buildings, goodwill, etc. of Sharp corporation and consolidated subsidiaries in Japan and the U.S. ➤ Electronic Device: Building, tools, furniture, fixtures, etc. of consolidated subsidiaries in Japan and China ➤ ICT: Software, etc. of consolidated subsidiaries in Japan and Europe	10.7
Total	220.5

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- The next slide provides details of impairment losses.

Consolidated Balance Sheets

- Cash and deposits as of the end of fiscal 2022 amounted to 262.0 billion yen, net assets amounted to 222.3 billion yen, and equity ratio amounted to 11.8%

(Billions of Yen)

	FY2021	FY2022			FY2021	FY2022	
	End of Mar.	End of Dec.	End of Mar.		End of Mar.	End of Dec.	End of Mar.
Cash and deposits	287.3	262.8	262.0	Notes and accounts payable – trade, etc.	422.3	457.0	371.8
Notes and accounts receivable – trade, etc.	487.1	506.7	438.0	Short-term borrowings	54.3	133.9	163.8
Inventories	310.2	357.8	299.3	Current portion of bonds payable	0.0	0.0	0.0
Other current assets	145.8	91.3	87.6	Other current liabilities	331.5	359.7	346.7
Current Assets	1,230.6	1,218.9	1,087.0	Current Liabilities	808.1	950.7	882.5
Property, plant and Equipment	418.2	545.4	389.2	Bonds payable	0.0	0.0	0.0
Intangible assets	42.2	104.1	35.8	Long-term borrowings	572.2	585.4	542.7
Investments and other Assets	265.1	264.0	260.7	Other non-current liabilities	106.5	121.2	125.3
Non-current Assets	725.6	913.7	685.8	Non-current Liabilities	678.8	706.6	668.0
Total Assets	1,956.2	2,132.6	1,772.9	Net Assets	469.2	475.2	222.3
				Total Liabilities and Net Assets	1,956.2	2,132.6	1,772.9
Exchange Rate, End of Period							
USD/JPY	121.41	131.70	132.54	Equity Ratio	23.2%	21.6%	11.8%
Euro/JPY	135.27	139.94	144.22	Equity	454.2	459.8	208.4

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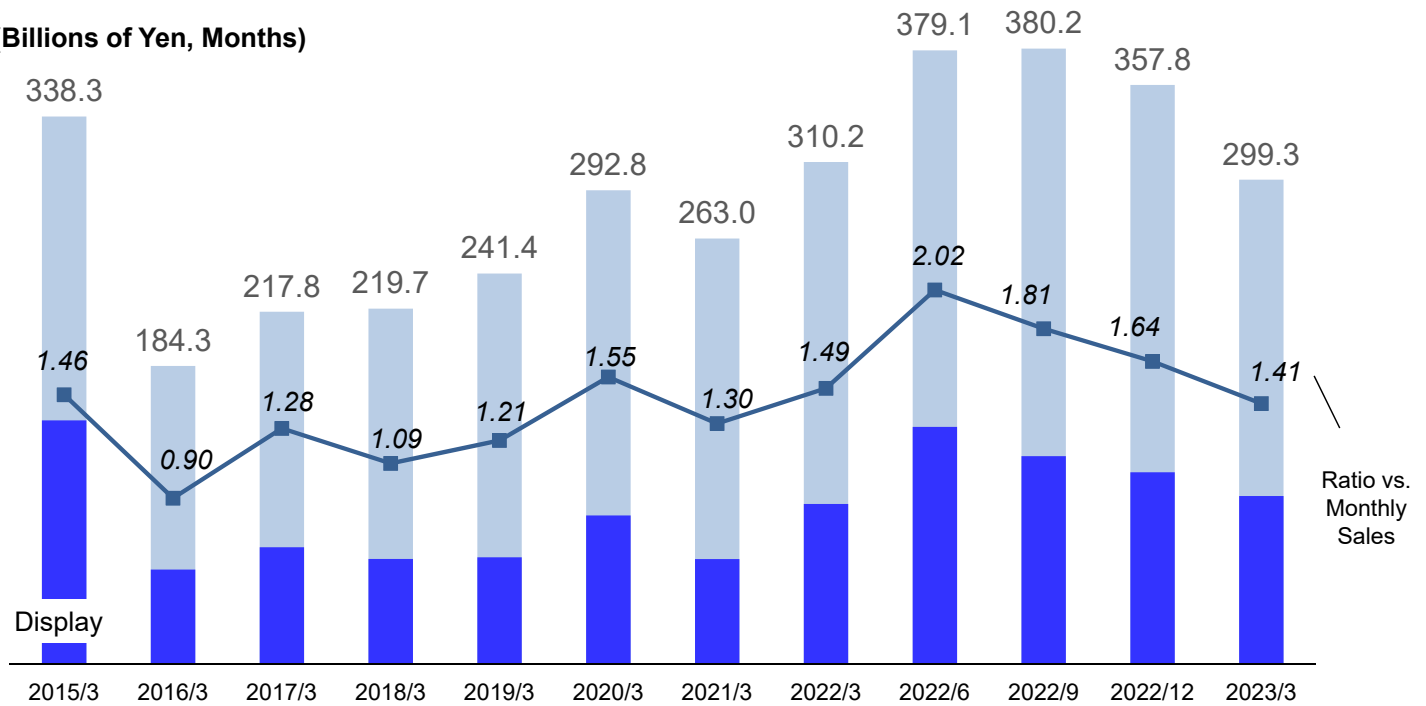
16

- The next slide provides information about our balance sheets.
- Cash and deposits amounted to 262.0 billion yen compared with the balance of 262.8 billion yen at the end of December 2022.
Net assets amounted to 222.3 billion yen compared to 475.2 billion yen, while our equity ratio was 11.8%, down from 21.6%.

Inventory Trends

- Levels normalized as a result of efforts prioritizing inventory reduction
- Inventory decreased 58.5 billion yen compared with the end of December 2022 to 299.3 billion yen

(Billions of Yen, Months)



*The company adopted a change in accounting standards; figures for 2021/3 and earlier were prepared under different standards

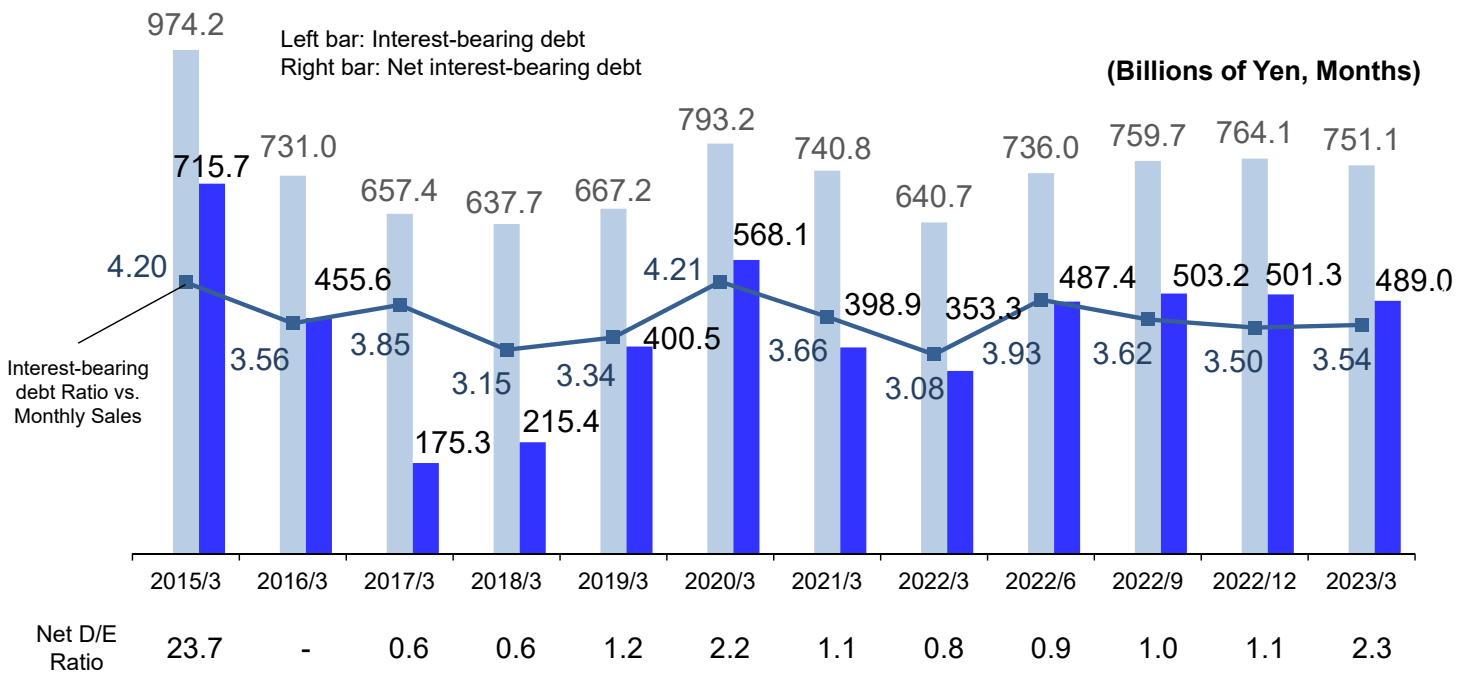
SHARP

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- The next slide discusses our inventory trends.
 - Inventory levels normalized as a result of efforts prioritizing inventory reduction.
- Inventory decreased 58.5 billion yen compared with the end of December 2022 to 299.3 billion yen
- We will continue to monitor changes in the situation and strive to manage inventories appropriately.

Interest-Bearing Debt Trends

- We endeavored to lower working capital, reducing net interest-bearing debt by 12.3 billion yen in Q4, from 501.3 billion yen to 489.0 billion yen.



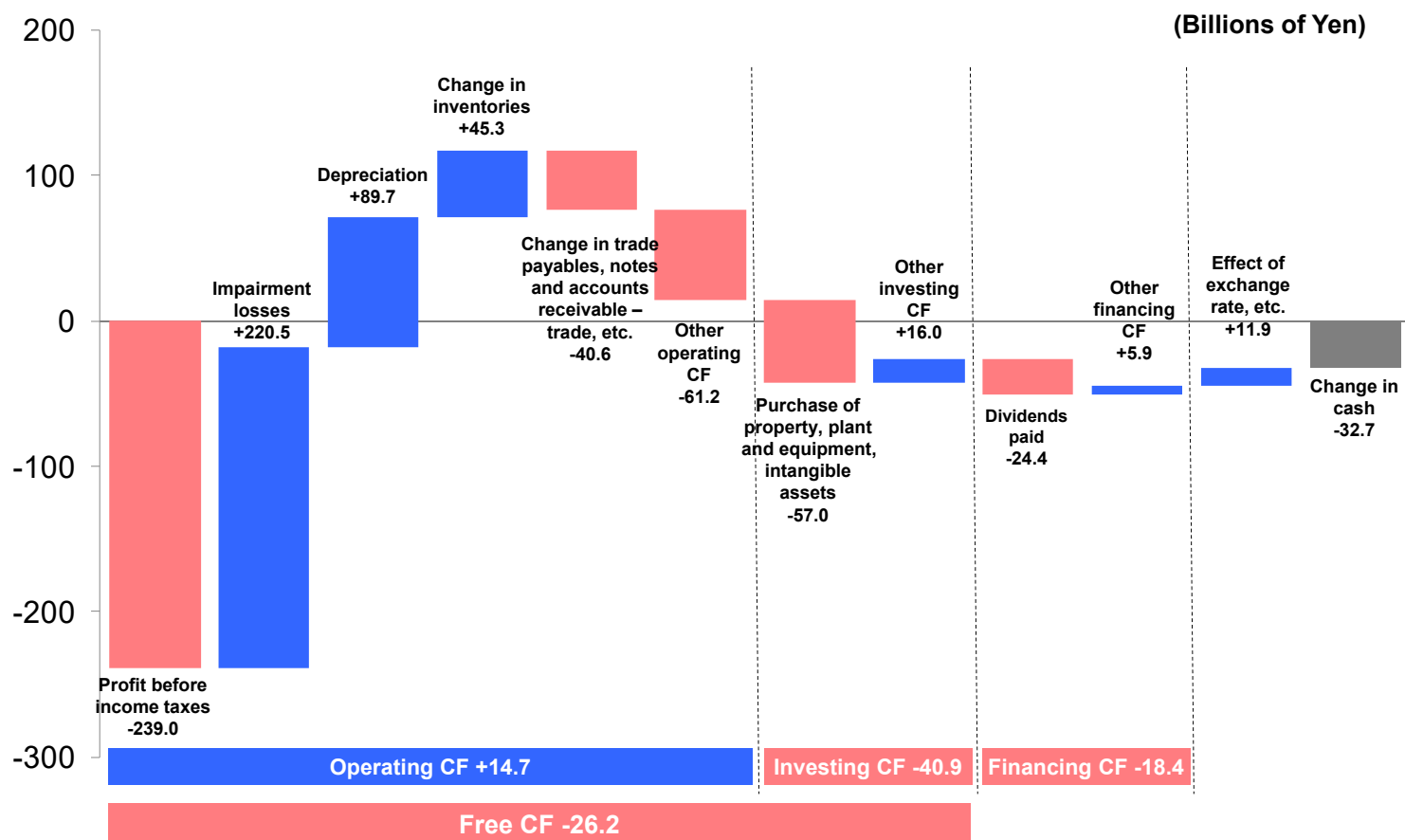
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*Net interest-bearing debt: interest-bearing debt – cash and deposits

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- Next, let's take a look at interest-bearing debt.
- We endeavored to lower working capital, reducing net interest-bearing debt by 12.3 billion yen in Q4, from 501.3 billion yen to 489.0 billion yen.

(Fiscal 2022) Cash Flows



- The next graph shows our fiscal 2022 cash flows.
- While we posted negative cash flows, we secured positive operating cash flows despite recording a net loss.

II . Initiatives in Fiscal 2023

- The next slide discusses our initiatives in fiscal 2023.

Policy Initiatives in Fiscal 2023

Environment	<ul style="list-style-type: none">● We expect the demand environment to remain weak in response to a reactionary decrease in demand from the COVID-19 pandemic, global inflation, high energy costs, geopolitical issues, and other factors. At the same time, carbon-neutral, DX, and other sectors will remain strong● We are seeing an easing related to the impact of semiconductor shortages, high raw material prices, and rising logistics costs; however, the future remains uncertain
Policy Initiatives	<p>(1) Achieve net profit at all costs</p> <ul style="list-style-type: none">● Engage in detailed implementation of 開源節流 (pursuing opportunities and reducing expenditure)<ul style="list-style-type: none">- Conduct a fundamental review of cost structure (materials cost reduction, expense reduction, minimization of quality and logistics costs)- Expand overseas business- Develop high-value-added products and services (AIoT/solutions)- Expand device business sales as a One-Stop SHARP <p>(2) Accelerate the building of a business promotion system centered on brand businesses</p> <ul style="list-style-type: none">● Accelerate creation of new businesses (new categories/new business models)● Develop innovative technologies as game changers

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- Next, let's look at a policy initiatives in fiscal 2023.
- We expect the demand environment to remain weak in response to a reactionary decrease in demand from the COVID-19 pandemic, global inflation, etc.
At the same time, carbon-neutral, DX, and other sectors will remain strong. We are seeing an easing related to the impact of semiconductor shortages, high raw material prices, and rising logistics costs; however, the future remains uncertain.
- Recognizing these circumstances, we will engage in detailed implementation of 開源節流 (pursuing opportunities and reducing expenditure) to achieve net profit in fiscal 2023 at all costs.
- At the same time, we will proceed with accelerating creation of new businesses and developing innovative technologies as game changers, while continue to build a business structure centered on our Brand business.

Consolidated Financial Results Forecast for Fiscal 2023

(Billions of Yen)

	FY2022	FY2023	
	Fiscal Year	Fiscal Year Forecast	Y on Y
Net Sales	2,548.1	2,560.0	+0.5%
Operating Profit (margin)	-25.7 (-1.0%)	40.0 (1.6%)	-
Ordinary Profit (margin)	-30.4 (-1.2%)	39.0 (1.5%)	-
Bottom-line Profit (margin)	-260.8 (-10.2%)	10.0 (0.4%)	-
Avg. Exchange Rate			
USD/JPY	134.48	135.00	
Euro/JPY	139.46	145.00	

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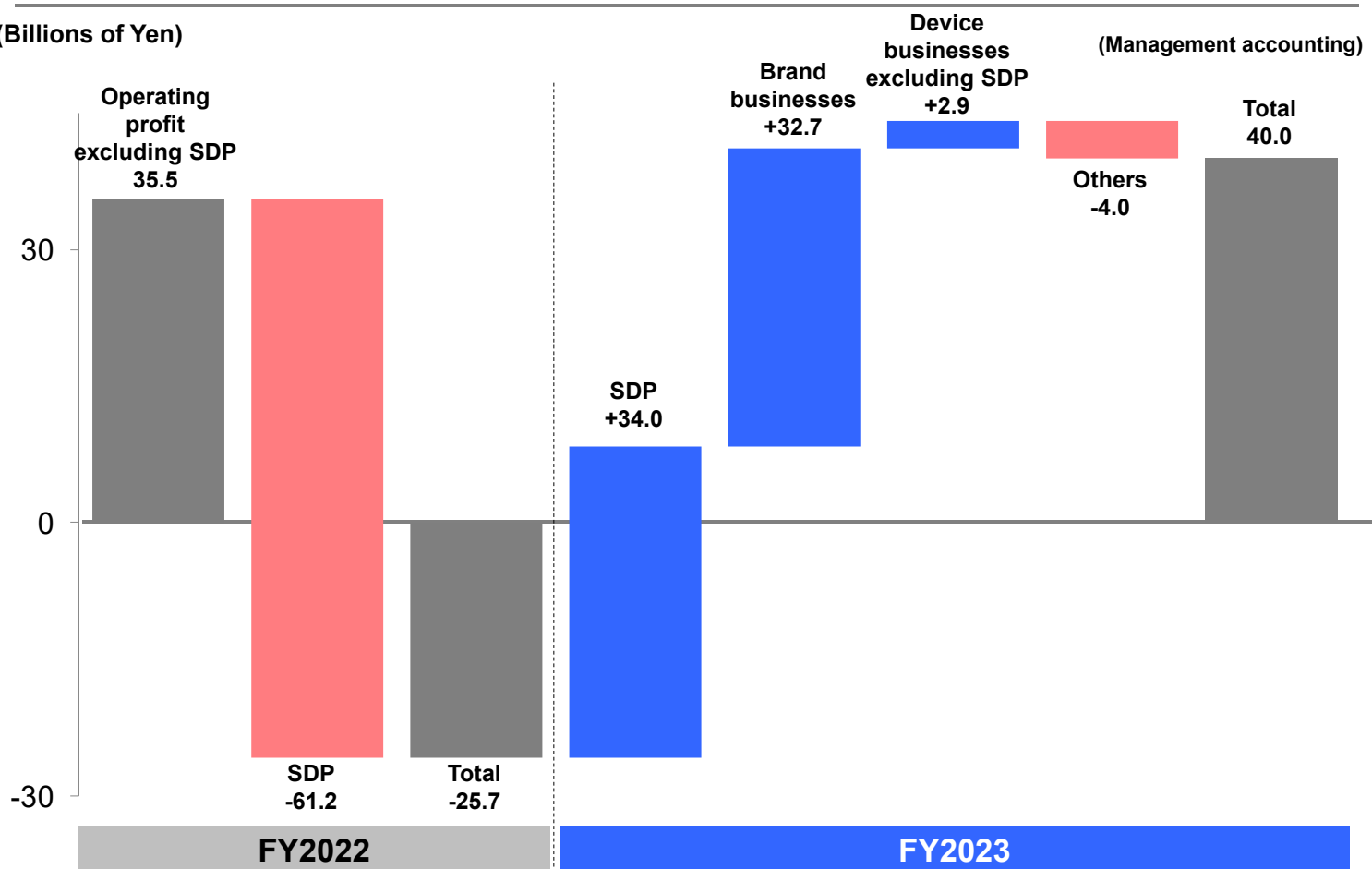
22

- The next slide discusses our consolidated financial results forecasts.
- We forecast
net sales of 2,560.0 billion yen,
operating profit of 40.0 billion yen,
ordinary profit of 39.0 billion yen, and
bottom-line profit of 10.0 billion yen in fiscal 2023.

While we will continue to face a challenging business environment, we will achieve positive bottom-line profit at all costs.

Operating Profit Change Analysis

(Billions of Yen)



SHARP

23

- The next graph shows our analysis of year-on-year changes in operating profit for fiscal 2023.
- We included the following factors in our fiscal 2023 forecast:
 - 34.0 billion yen increase related to Sakai Display Products Corporation,
 - 32.7 billion yen improvement in Brand Business,
 - 2.9 billion yen increase in Device Business excluding SDP.

Business Structure Revision to Accelerate Business Reform

- We reorganized the group structure of the Brand Businesses to clarify areas of focus and maximize synergies among businesses
- To enhance technical capabilities, we established the Innovation Group to unify functions that support company-wide innovation, including cutting-edge AI and robotics technologies



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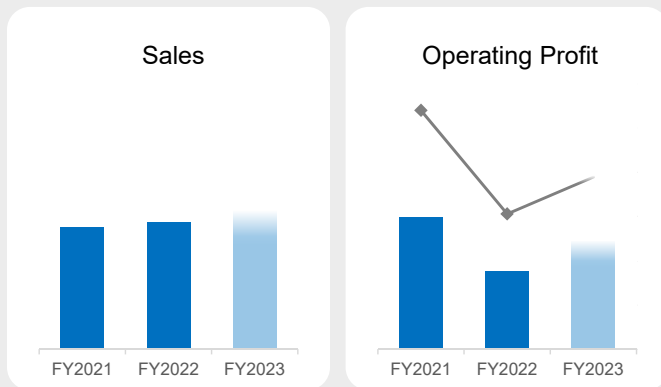
- The next slide provides information about revision of our business structure to accelerate business reform
- We reorganized the Brand Businesses into three business groups in fiscal 2023 to clarify areas of focus and maximize synergies among businesses: Smart Life & Energy Business, Smart Office Business, and Universal Network Business.
- The devices business will continue to consist of two business groups: the Display Devices Business and the Electronic Devices Business.
- At the same time, to enhance technical capabilities, we established the Innovation Group to unify functions that support company-wide innovation, including cutting-edge AI and robotics technologies

Smart Life & Energy Business



Summary

Increase in sales and profit



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Policy Initiatives in Fiscal 2023

White Goods

Create Uniquely SHARP Products and Expand Overseas Business

- Gain market share with value-added products
- Create new PCI-related products and cultivate B2B business
- Expand Smart Kitchen in Japan and the U.S.
- Transition ASEAN businesses to high-value-added
- Expand sales promotion activities for models produced in our new Indonesian air conditioner plant

Energy Solutions

Capture Firm Demand for Renewable Energy Installations

- Expand sales of residential PV/storage batteries
- Win large-scale power generating projects in Asia

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- Please turn to the next slide. This is our summary by segment.
- First, I want to address our Smart Life & Energy Business.
- In the white goods business, we intend to gain market share with value-added products, expand Smart Kitchen in Japan and the U.S. and transit ASEAN businesses to high-value-added, etc., reflecting a policy of creating uniquely SHARP products and expanding overseas business,
- In the energy solutions business, we intend to capture firm demand for renewable energy installations to expand sales of residential PV/storage batteries and win large-scale power generating projects in Asia, etc.
- As a result, we expect the Smart Life & Energy to post higher sales and profits compared to the previous year.

Smart Office Business

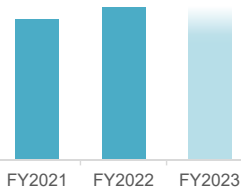


Pursue Creativity and Improved
Work Efficiency

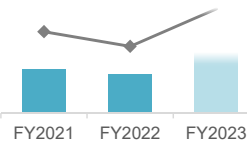
Summary

Operating margin improvement

Sales



Operating Profit



Policy Initiatives in Fiscal 2023

Business Solutions

Strengthen Solutions Business and improve B2B Display Devices business profitability

- Expand smart office business
- Expand MFP business lineup and strengthen product competitiveness
- Expand global sales of digital imaging solutions business

PCs

Strengthen domestic B2B business and expand solutions business

- Launch new products for B2B business in Japan
- Expand PC management service
- Conduct focused expansion in North America/Asia/Oceania

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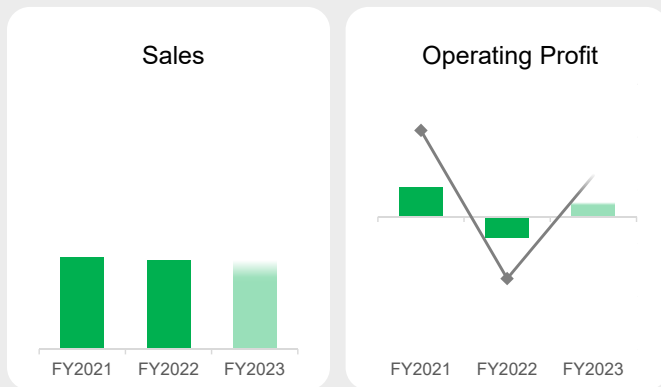
- The next slide describes initiatives in our Smart Office Business.
- In the business solutions business, we intend to expand smart office business, will expand MFP business lineup and strengthen product competitiveness, and plan to expand global sales of digital imaging solutions business, pursuing a policy of strengthening solutions business and improving B2B display devices business profitability.
- In the PC business, we will launch new products for B2B business in Japan and expand PC management service to strengthen domestic B2B business and to expand solutions business.
Overseas, we will conduct focused expansion in North America, Asia, and Oceania.
- As a result, we expect the Smart Office to post higher profits compared to the previous year, while sales are likely to remain flat.

Universal Network Business



Summary

Return to profitability



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Policy Initiatives in Fiscal 2023

TV System

Improve profitability through more competitive products and supply chain reforms

- Expand global sales of XLEDs
- Expand high-value-added lineup
- Strengthen competitiveness of production plants and utilize ODM effectively

Mobile Communications

Strengthen the brand power of our smartphone business and expand non-smartphone business

- Increase high-end/middle-end handset mix
- Expand sales of new wireless products (routers, etc.)

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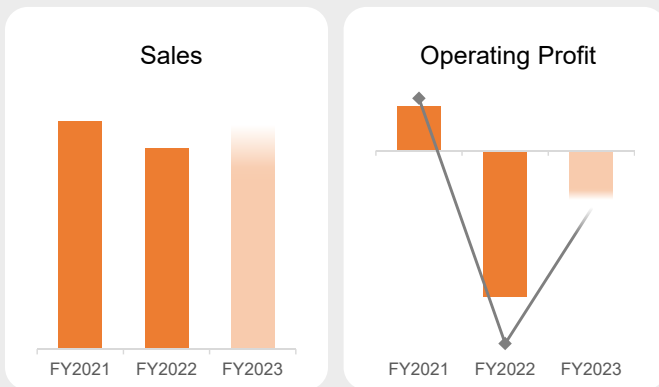
- This next slide shows Universal Network Business initiatives.
- In the TV system business, under the policy of improving profitability through more competitive products and supply chain reforms, we intend to expand global sales of XLEDs and will strengthen competitiveness of production plants, etc.
- In the mobile communications business, we intend to increase high-end/middle-end handset mix and expand sales of new wireless products including routers, etc. to strengthen the brand power of our smartphone business and to expand non-smartphone business.
- As a result, we expect the Universal Network to return to profitability.

Display Device Business



Summary

Significantly narrowed operating loss



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Policy Initiatives in Fiscal 2023

Medium/Small

Expand medium-size panel business, maximize/optimize factory utilization

- Expand sales for VR
- Expand sales of panels for automotive applications
- Improve profitability of general-purpose panels (for entry-level PCs, etc.)

Large

Engage in business operations with top priority on improving profitability

- Manage production and sales activities reflecting panel prices
- Promote category shift

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- The next slide describes initiatives in our Display Device Business.
- In the medium- and small-size display business, under the policy of expanding medium-size panel business, maximizing and optimizing factory utilization, we intend to expand sales for VR and automotive applications, etc.
- In the Large-size display business, we will manage production and sales activities reflecting panel prices, pursuing a policy of engaging in business operations placing top priority on improving profitability.
- As a result, we expect operating loss in the Display Device to narrow significantly.

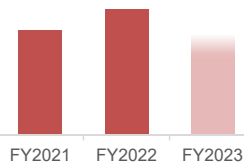
Electronic Device Business

Contribute to the Development of Smart Societies Through Unique Technologies

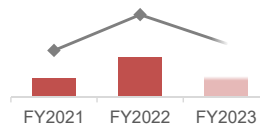
Summary

Decrease in sales and profit

Sales



Operating Profit



Policy Initiatives in Fiscal 2023

Camera Modules

Develop new businesses/new customers

- Expand sales of devices for the XR market
- Improve profit structure of existing businesses

Sensors/Semiconductors

Accelerate developing new business fields

- Expand sales of vital sensing devices
- Develop applications of CMOS imagers

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- This next slide shows Electronic Device Business initiatives.
- In the camera module business, we intend to expand sales of devices for the XR market and will improve profit structure of existing businesses, reflecting a policy to develop new businesses and new customers.
- In the sensor and semiconductor business, we intend to expand sales of vital sensing devices, etc., to accelerate our development of new business field.
- However, we expect the Electronic Devices to record lower sales and profits compared to the previous year.

Brand Business: Accelerate Creation of New Business

- Establish new organizations as of April 1 within each business group specializing in new business planning and launch
- These organizations will serve a central role in the rapid launch of businesses that will become pillars for the future



- Food, water, environment and healthcare
- B2B
- Next-generation solar cells



- Strategic MFP products
- AI-based solutions



- XR
- local 5G/pre-6G

- The next slide provides information about accelerating creation of new business in the Brand Business.
- On April 1, we established new organizations within each business group to specialize in new business planning and launch. These organizations will serve a central role in the rapid launch of businesses that will become pillars for the future.
- In the Smart Life & Energy Business, we will strengthen initiatives in food, water, environment, healthcare, B2B, and next-generation solar cells. In the Smart Office Business, we will strengthen measures related MFP strategic products and AI-based solutions. In the Universal Network Business, we will strengthen initiatives related to XR, local 5G and pre-6G.

SHARP as an Inspiring Global Brand

Engage in ESG-focused management



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- Since last year, we have pursued management that makes the most of our people (HITO), fostering a global mindset and strengthening technological capabilities further under our policy of engaging in ESG-focused management.
- Although the business environment is likely to remain extremely severe in fiscal 2023, as I explained today, the entire company will engage in detailed implementation of 開源節流 (pursuing opportunities and reducing expenditure) based on these initiatives as we strive to achieve bottom-line profits.
- At the same time, we will accelerate the establishment of a business structure centered on our Brand Business and establish SHARP as an inspiring global brand as quickly as possible for sustainable growth in the future.
- Thank you for your attention.

(Supplement) Disclosure Segments

Disclosure segments	Brand Businesses			Device Business	
	Smart Life & Energy	Smart Office	Universal Network	Display Device	Electronic Device
Sharp Corporation	<ul style="list-style-type: none"> Smart Appliances & Solutions Business 	<ul style="list-style-type: none"> Smart Business Solutions Business 	<ul style="list-style-type: none"> TV System Business Mobile Communications Business 		
Subsidiaries	<ul style="list-style-type: none"> Sharp Energy Solutions Corporation SHARP COCORO LIFE Inc. 	<ul style="list-style-type: none"> Dynabook Inc. 		<ul style="list-style-type: none"> Sharp Display Technology Corporation Sakai Display Products Corporation 	<ul style="list-style-type: none"> Sharp Sensing Technology Corporation Sharp Semiconductor Innovation Corporation Sharp Fukuyama Laser Co., LTD.

Ⅲ. Supplementary Data

Consolidated Financial Results

(Billions of Yen)

	FY2021			FY2022			FY2023
	First Half	Second Half	Fiscal Year	First Half	Second Half	Fiscal Year	Fiscal-Year Forecast
Net Sales	1,218.2	1,277.3	2,495.5	1,257.9	1,290.1	2,548.1	2,560.0
Operating Profit	39.0	45.6	84.7	1.0	-26.7	-25.7	40.0
(margin)	(3.2%)	(3.6%)	(3.4%)	(0.1%)	(-2.1%)	(-1.0%)	(1.6%)
Ordinary Profit	50.8	64.0	114.9	9.2	-39.7	-30.4	39.0
(margin)	(4.2%)	(5.0%)	(4.6%)	(0.7%)	(-3.1%)	(-1.2%)	(1.5%)
Bottom-line Profit	42.5	31.4	73.9	9.4	-270.2	-260.8	10.0
(margin)	(3.5%)	(2.5%)	(3.0%)	(0.8%)	(-21.0%)	(-10.2%)	(0.4%)

SHARP

S-2

Consolidated Quarterly Financial Results

(Billions of Yen)

	FY2021				FY2022			
	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4
Net Sales	611.5	606.6	675.8	601.5	562.1	695.8	709.0	581.0
Operating Profit	18.3	20.6	24.8	20.8	6.1	-5.0	-3.5	-23.1
(margin)	(3.0%)	(3.4%)	(3.7%)	(3.5%)	(1.1%)	(-0.7%)	(-0.5%)	(-4.0%)
Ordinary Profit	25.6	25.2	33.7	30.3	17.4	-8.2	-11.0	-28.6
(margin)	(4.2%)	(4.2%)	(5.0%)	(5.0%)	(3.1%)	(-1.2%)	(-1.6%)	(-4.9%)
Bottom-line Profit	21.6	20.8	28.3	3.1	26.9	-17.4	-18.4	-251.8
(margin)	(3.5%)	(3.4%)	(4.2%)	(0.5%)	(4.8%)	(-2.5%)	(-2.6%)	(-43.3%)

SHARP

S-3

Sales by Segment

(Billions of Yen)

	FY2021			FY2022		
	First Half	Second Half	Fiscal Year	First Half	Second Half	Fiscal Year
Smart Life	223.9	222.2	446.1	248.1	220.5	468.7
8K Ecosystem	276.0	291.5	567.6	295.4	296.3	591.8
ICT	162.1	161.9	324.0	159.4	166.4	325.8
Brand Businesses	662.1	675.7	1,337.8	703.0	683.3	1,386.4
Display Device	436.7	422.8	859.6	406.6	353.3	759.9
Electronic Device	170.0	226.7	396.8	187.8	287.7	475.5
Device Businesses	606.8	649.6	1,256.5	594.4	641.1	1,235.5
Subtotal	1,269.0	1,325.3	2,594.4	1,297.5	1,324.4	2,621.9
Adjustments	-50.8	-47.9	-98.8	-39.5	-34.3	-73.8
Total	1,218.2	1,277.3	2,495.5	1,257.9	1,290.1	2,548.1

*Sales include inter-segment sales and transfers.

SHARP

S-4

Operating Profit by Segment

(Billions of Yen)

	FY2021			FY2022		
	First Half	Second Half	Fiscal Year	First Half	Second Half	Fiscal Year
Smart Life	24.4 (10.9%)	23.8 (10.7%)	48.2 (10.8%)	16.8 (6.8%)	11.3 (5.1%)	28.2 (6.0%)
8K Ecosystem	11.5 (4.2%)	13.4 (4.6%)	24.9 (4.4%)	8.1 (2.8%)	5.2 (1.8%)	13.4 (2.3%)
ICT	3.1 (1.9%)	0.9 (0.6%)	4.0 (1.2%)	-9.3 (-5.9%)	3.8 (2.3%)	-5.5 (-1.7%)
Brand Businesses	39.1 (5.9%)	38.1 (5.6%)	77.2 (5.8%)	15.7 (2.2%)	20.3 (3.0%)	36.1 (2.6%)
Display Device	9.3 (2.1%)	11.0 (2.6%)	20.3 (2.4%)	-13.7 (-3.4%)	-52.7 (-14.9%)	-66.4 (-8.7%)
Electronic Device	0.3 (0.2%)	6.6 (2.9%)	6.9 (1.8%)	7.4 (3.9%)	7.3 (2.6%)	14.7 (3.1%)
Device Businesses	9.6 (1.6%)	17.6 (2.7%)	27.3 (2.2%)	-6.3 (-1.1%)	-45.3 (-7.1%)	-51.6 (-4.2%)
Subtotal	48.8 (3.8%)	55.7 (4.2%)	104.6 (4.0%)	9.3 (0.7%)	-24.9 (-1.9%)	-15.5 (-0.6%)
Adjustments	-9.8	-10.0	-19.8	-8.3	-1.7	-10.1
Total	39.0 (3.2%)	45.6 (3.6%)	84.7 (3.4%)	1.0 (0.1%)	-26.7 (-2.1%)	-25.7 (-1.0%)

*Figures within parentheses indicate operating margin.

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S-5

Quarterly Sales by Segment

	(Billions of Yen)								
	FY2021				FY2022				
	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Y on Y
Smart Life	111.0	112.9	107.3	114.9	110.9	137.2	111.8	108.7	-5.4%
8K Ecosystem	137.5	138.5	148.9	142.6	139.8	155.6	153.8	142.5	-0.1%
ICT	80.2	81.8	82.2	79.6	70.0	89.4	78.9	87.4	+9.7%
Brand Businesses	328.7	333.3	338.5	337.2	320.8	382.2	344.6	338.7	+0.4%
Display Device	213.3	223.4	221.8	201.0	189.4	217.1	217.8	135.5	-32.6%
Electronic Device	96.5	73.5	139.5	87.1	68.9	118.8	164.4	123.3	+41.5%
Device Businesses	309.8	297.0	361.3	288.2	258.3	336.0	382.2	258.8	-10.2%
Subtotal	638.6	630.3	699.9	625.4	579.2	718.3	726.8	597.5	-4.5%
Adjustments	-27.0	-23.7	-24.0	-23.9	-17.0	-22.4	-17.7	-16.5	-
Total	611.5	606.6	675.8	601.5	562.1	695.8	709.0	581.0	-3.4%

*Sales include inter-segment sales and transfers.

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S-6

Quarterly Operating Profit by Segment

	(Billions of Yen)								
	FY2021				FY2022				
	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Y on Y
Smart Life	12.6 (11.4%)	11.8 (10.5%)	11.6 (10.9%)	12.1 (10.6%)	7.1 (6.4%)	9.7 (7.1%)	5.7 (5.2%)	5.5 (5.1%)	-54.1%
8K Ecosystem	4.1 (3.0%)	7.3 (5.3%)	6.8 (4.6%)	6.5 (4.6%)	4.3 (3.1%)	3.7 (2.4%)	2.9 (1.9%)	2.3 (1.6%)	-64.7%
ICT	2.1 (2.7%)	0.9 (1.2%)	2.1 (2.7%)	-1.2 (-1.6%)	-2.5 (-3.7%)	-6.7 (-7.6%)	-2.2 (-2.9%)	6.0 (6.9%)	-
Brand Businesses	18.9 (5.8%)	20.2 (6.1%)	20.7 (6.1%)	17.4 (5.2%)	8.9 (2.8%)	6.7 (1.8%)	6.4 (1.9%)	13.9 (4.1%)	-20.0%
Display Device	3.3 (1.6%)	5.9 (2.7%)	5.6 (2.5%)	5.3 (2.7%)	0.6 (0.3%)	-14.4 (-6.6%)	-13.6 (-6.3%)	-39.1 (-28.9%)	-
Electronic Device	1.0 (1.1%)	-0.7 (-1.0%)	5.6 (4.1%)	0.9 (1.1%)	0.0 (0.0%)	7.4 (6.2%)	5.9 (3.6%)	1.4 (1.2%)	+54.9%
Device Businesses	4.3 (1.4%)	5.2 (1.8%)	11.2 (3.1%)	6.3 (2.2%)	0.6 (0.2%)	-6.9 (-2.1%)	-7.7 (-2.0%)	-37.6 (-14.5%)	-
Subtotal	23.3 (3.7%)	25.5 (4.0%)	31.9 (4.6%)	23.7 (3.8%)	9.6 (1.7%)	-0.2 (-0.0%)	-1.2 (-0.2%)	-23.6 (-4.0%)	-
Adjustments	-4.9	-4.8	-7.1	-2.9	-3.4	-4.8	-2.2	0.4	-
Total	18.3 (3.0%)	20.6 (3.4%)	24.8 (3.7%)	20.8 (3.5%)	6.1 (1.1%)	-5.0 (-0.7%)	-3.5 (-0.5%)	-23.1 (-4.0%)	-

*Figures within parentheses indicate operating margin.

SHARP

S-7

Capital Investment / Depreciation and Amortization

(Billions of Yen)

	FY2021			FY2022			FY2023
	First Half	Second Half	Fiscal Year	First Half	Second Half	Fiscal Year	Fiscal-Year Forecast
Capital Investment	30.4	21.2	51.7	20.5	23.9	44.5	60.0
Displays	10.4	6.1	16.5	4.2	9.9	14.2	25.3
Depreciation and Amortization	31.2	34.7	65.9	38.0	46.2	84.2	65.0
R&D Expenditures	39.9	46.3	86.2	39.9	38.7	78.7	85.0

(Yen)

Avg. Exchange Rate	FY2021			FY2022			FY2023
	First Half	Second Half	Fiscal Year	First Half	Second Half	Fiscal Year	Fiscal-Year Forecast
US Dollar	108.80	113.96	111.38	132.98	135.98	134.48	135.00
Euro	129.39	128.73	129.06	137.22	141.71	139.46	145.00

SHARP

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Quarterly Capital Investment and Depreciation, etc.

(Billions of Yen)

	FY2021				FY2022			
	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4
Capital Investment	13.4	17.0	11.0	10.2	5.0	15.5	12.3	11.6
Displays	7.4	3.0	2.4	3.6	0.9	3.3	4.7	5.2
Depreciation and Amortization	15.3	15.9	16.8	17.9	15.6	22.3	22.9	23.2
R&D Expenditures	19.6	20.3	19.2	27.0	18.7	21.1	20.4	18.3

(Yen)

Avg. Exchange Rate	FY2021				FY2022			
	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4
US Dollar	108.49	109.11	112.71	115.21	128.57	137.38	140.60	131.35
Euro	130.45	128.33	128.57	128.90	136.60	137.84	142.81	140.60

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Forward-Looking Statements

This presentation contains certain statements about the future plans, strategies, and performance of Sharp Corporation and its consolidated subsidiaries (“the Company” or “Sharp”). Statements not based on historical or present facts are assumptions and estimates based on information available at the time. Future plans, strategies, and performance are subject to known and unknown risks, uncertainties, and other factors. Actual performance, business activities, and financial position may differ materially from the assumptions and estimates provided herein due to risks, uncertainties, and other factors. Sharp is under no obligation to update these forward-looking statements in light of new information, future events, or other factors. Risks, uncertainties, and other matters that could affect actual results include, but are not limited to, to the following factors:

- (1) The economic conditions in which Sharp operates
- (2) Sudden, rapid fluctuations in demand for Sharp products and services, as well as intensified price competition
- (3) Exchange rate fluctuations (particularly between the yen and the U.S. dollar, the euro, and other currencies)
- (4) Regulations, including trade restrictions with other countries
- (5) The progress of collaborations and alliances with other companies
- (6) Litigation and other legal proceedings against Sharp
- (7) Rapid technological changes in products and services, etc.

*Amounts less than 100 million yen shown in this presentation material have been rounded down.

*Year-on-year change has been calculated based on 100 million yen units. Percentage change has been calculated based on actual figures.

*Bottom-line profit: Profit attributable to owners of parent

*Segment Name Abbreviations:

Smart Life: SL 8K Ecosystem: 8K ICT: ICT Display Device: DD Electronic Device: ED

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