Contribute to a sustainable society
through innovations in business and technology

I believe that it is Sharp’s social responsibility to use its business to contribute to solving social problems; for example, by reducing our impact on climate change and respecting human rights.

Under our policy of ESG-focused management, which we announced last fiscal year, we are concentrating on three goals—improving technological strength, fostering global awareness, and making the most of our people—as we accelerate the creation of new businesses.

In April of this year, we reorganized our business group system into a new structure comprising the three brand businesses of the Smart Life & Energy Business, Smart Office Business, and Universal Network Business; and the two device businesses of the Display Devices Business and Electronic Devices Business. Under each of these are business units dedicated to new business areas.

And with the goal of taking Sharp’s technological strength to the next level, we also established the Innovation Group, which ties together functions that support innovation company-wide.

These six business groups come together under “One Sharp” as we develop game-changing, innovative technologies and devices in numerous fields that will change people’s lifestyles and work styles. This will ensure that we are always there for people and society and that Sharp achieves recognition as a company with a strong brand that continuously provides new value.

In May 2023, Sharp launched the Sustainability Committee, of which I am the chairperson. This committee will be the spearhead for a range of aggressive initiatives aimed at achieving a sustainable society. For example, the entire company will work to attain the medium-term environmental goals, which we set toward realizing our long-term environmental vision, SHARP Eco Vision 2050. One of these goals is achieving net zero CO2 emissions in Sharp business activities.

As a signatory to the United Nations Global Compact since 2009, Sharp continues to support the 10 principles in the areas of human rights, labor, the environment, and anti-corruption. We also share the vision and mission of the RBA*, which we joined in 2021, throughout the entire Sharp Group. In this way, we will accelerate our efforts to effectively resolve global social issues.

Sharp’s business philosophy states, “Our future prosperity is directly linked to the prosperity of our customers, dealers, and shareholders...”. With this in mind, we will continue working with all stakeholders in carrying out our ESG management so that we can achieve the SDGs and thereby help realize a sustainable and better world where no one on Earth is left behind.

*RBA: Responsible Business Alliance—a nonprofit organization that pursues social responsibility across the global supply chain.

August 2023

President & CEO
Robert Wu
Management Philosophy

A passion passed down from our founder

"Make products that others want to imitate." These words, spoken by Sharp founder Tokuji Hayakawa, exemplify his management concept of contributing to society through the company’s technologies and manufacturing. This concept is realized by being the first to make products that meet the needs of a new era and by becoming a corporation that is known and trusted by society. In 1973, Sharp articulated this spirit in the company’s business philosophy and business creed. This spirit has been passed down continuously over the generations, ever since the company’s founding over 110 years ago.

Business Philosophy

We do not seek merely to expand our business volume. Rather, we are dedicated to the use of our unique, innovative technology to contribute to the culture, benefits and welfare of people throughout the world.

It is the intention of our corporation to grow hand-in-hand with our employees, encouraging and aiding them to reach their full potential and improve their standard of living.

Our future prosperity is directly linked to the prosperity of our customers, dealers and shareholders ...indeed, the entire Sharp family.

Business Creed

Sharp Corporation is dedicated to two principal ideals: "Sincerity and Creativity"

By volunteering ourselves to those in need, we can derive genuine satisfaction from our work, while making a meaningful contribution to society.

Sincerity is a virtue fundamental to humanity ... always be sincere

Harmony brings strength ... trust each other and work together.

Politeness is a merit ... always be courteous and respectful.

Creativity promotes progress ... remain constantly aware of the need to innovate and improve.

Courage is the basis of a rewarding life ... accept every challenge with a positive attitude.

Head office
1 Takumi-cho, Sakai-ku, Sakai City, Osaka 590-8522, Japan
Tel. +81-72-282-1221

Representatives
Robert Wu, President & Chief Executive Officer
Masahiro Okitsu, Executive Vice President

Founding
Founder, Tokuji Hayakawa, was awarded a patent for the Tokubijo snap buckle (he was 18 years old at the time). On September 15, 1912, he established a small metalworking shop in Matsui-cho, Honjo, Tokyo.

Incorporation
In May 1935, the structure of the company was modified to become a joint-stock corporation under the name Hayakawa Metal Works Institute Co. (Capitalization: 300,000 yen)

Capital stock
5 billion yen (As of September 30, 2023)

Sales
2,548,117 million yen (consolidated)
555,491 million yen (unconsolidated)
(the Year Ended March 31, 2023)

Employees
Consolidated: 44,993
Japan: 37,927 (Sharp Corporation 5,179 / other Consolidated 12,748)
Overseas: 27,066 (consolidated)
(as of September 30, 2023)

Stock exchange listings
Prime Market, Tokyo Stock Exchange

Securities code
6753
**Corporate Motto**

*Be Original.*

From the beginning, Sharp has been driven by originality. We originate technologies that enhance lifestyles, inspire innovations that support individual expression, and create products that let you be you.

There is only one Sharp. There is only one you. Be Original.

SHARP

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*"Be Original." is a promise to our customers around the world that we will remain a brand that creates value that is rich in originality and that is uniquely Sharp. We have infused two meanings into the word "original."*

1. Tokujir Hayakawa, Sharp’s founder, left us with a spirit of “sincerity and creativity.” We will pass this spirit on to future generations as the original foundation of who we are.

2. Sharp is a company that is always there for people and that constantly creates new value. By offering various products and services that are uniquely Sharp, we are continuously creating “original products just for you”—products and services that enable all of our customers to fulfill their wishes and dreams.

The period at the end represents our firm commitment to taking on challenges and initiatives with a strong sense of purpose.

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**First-of-a-Kind Technologies—in Japan and the World**

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**LCD Calculator**

Thanks to the tireless efforts of Sharp’s engineers, the company achieved the first practical application of LCDs. The G05-type pocket calculator introduced in 1973 was the first product on the market to use LCDs.

**Ever-Ready Sharp Pencil**

Tokujir invented a unique thrusting device for a pencil’s lead and inserted it into an attractive and sturdy metallic shaft. He called this product the Hayakawa Mechanical Pencil. It became known as the Ever-Ready Sharp Pencil (and then the Sharp Pencil). The name lives on in our company name today.

**Japan’s First Crystal Radio**

Following the Great Kanto Earthquake of 1923, Tokujir restarted business in Osaka, where he saw a future in the field of radio. In April 1923, he and his associates made history as they succeeded in assembling Japan’s very first crystal radio.

**Japan’s First TV Set**

Sharp released a succession of products compatible with AioT cloud services. We have developed products that are becoming an integral part of people’s lives; examples include refrigerators and cooking appliances whose features include giving suggestions on what to cook, and air conditioners that automatically operate energy efficiently based on weather information.

---

**AioT Consumer Electronics**

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Our Vision

Changing the World with 8K+5G and AIoT

We are aiming to build an 8K+5G Ecosystem and AIoT World that gives rise to uniquely Sharp products and services offering new value. We are accomplishing this through tie-ups with a range of partners and centered on innovative proprietary technologies in 8K, 5G, AI, IoT, robotics, and more.

To achieve this aim, we believe it is important to move away from business that revolves solely around hardware and devices, and instead create systems that integrate hardware, software, and services, and then link these various systems to provide proprietary solutions.

To achieve its vision, Sharp uses its three core brand businesses, along with the two device businesses that support them, in an integrated fashion in pursuit of “One Sharp” business.

Steps to Realizing Our Business Vision

Global expansion of featured devices
Take 8K, 5G, and AIoT products worldwide.

Creating systems integrating services with hard and soft elements
Create people-oriented systems by combining featured devices with hardware and software.

Providing solutions that link a variety of systems
Solve a range of problems through platforms that link advanced systems.

Realization of Our Vision through 5 Businesses

To achieve its vision, Sharp uses its three core brand businesses, along with the two device businesses that support them, in an integrated fashion in pursuit of “One Sharp” business.

Brand Businesses

Leverage featured devices, services, and solutions as strengths for global business expansion

- Smart Life
  - Making life easier for customers by bringing closer to people
- 8K Ecosystem
  - Accelerating social innovation with cutting-edge video technology at the core
- ICT
  - Building a smarter society with wireless and network technologies

Device Businesses

Leveraging collaboration with other companies to create innovative devices supporting advantages in our brand businesses

- Display Devices
  - Driving 8K and 5G and AIoT
- Electronic Devices
  - Using our unique sensor technology to contribute to the development of sensor society

Existing Businesses

COCORO+
- 8K+5G systems
  - 8K Interactive Museum
- Smart Life
  - Triplet-lens camera robust arrangement inspection system
  - Remote support

8K+5G devices

IT devices

Existing Businesses

COCORO OFFICE
- Digital health solutions (Checking vital signs, etc.)
- Medical solutions (Remote diagnosis, medical worker support, etc.)
- Environmental solutions (Pharmaceutical ion generators, photocatalysts, etc.)
- GIGA School solutions (Environment building, device management, etc.)
- Security solutions (Smart locks, remote monitoring, etc.)
- Automation/labor-saving solutions (Plant logistics, picking, etc.)
- Infrastructure solutions (Water, etc.)
- Worksite solutions (Task support, health management, etc.)

We aim to provide unique solutions centered on featured products with built-in 8K, 5G, AIoT, and other technologies at their core.
Our Vision

Execute management emphasizing ESG

<table>
<thead>
<tr>
<th>Environment (E)</th>
<th>Social (S)</th>
<th>Governance (G)</th>
</tr>
</thead>
</table>

Steps toward strong brand company “SHARP”

**Fiscal 2016 to 2021**

- Create surplus / stable profit
- Raise social value
- Raise brand value

Establish a foundation for the future

- Establish business structure centering brand businesses
- Realize the vision of “Changing the World with 8K+5G and AIoT”
- Strengthen financial basis and return to corporate bond market

**Fiscal 2022 and onward**

**Sustainable growth**

**Management emphasizing ESG**

1. Further strengthen healthcare related business
   - Sharp’s focus areas
   - Business concept
   - Measure people’s health data to promote naturally healthier lifestyles
   - We will further expand points of contact with customers by creating new divisions and collaborating with other companies. We will also build a system that measures people’s health data unobtrusively and provides individualized solutions. This system will promote naturally healthier lifestyles.

2. Contribute to carbon neutrality
   - Achieve 12 times more avoided GHG emissions than the emissions from our business activities
   - Accelerate the transformation of the energy solutions business
   - We will work to expand business for outer space and automotive applications and accelerate the practical use of perovskite solar cells. Through these efforts, we will further expand our energy solutions business. Our aim is to achieve 12 times more avoided GHG (greenhouse gas) emissions than the emissions from our business activities, thereby contributing to the decarbonization of society.

3. HITO-based management
   - Aim to nurture young and lively corporate culture
   - We are further reforming our HR system to pursue management that gets the best out of people. This reform is based on the four perspectives of HITO: fostering hybrid individuals with multiple specialties; creating an environment and corporate culture conducive to innovation; placing the right people in the right jobs to make full use of employee talents; and providing growth opportunities for talented individuals.

4. Become a truly global company
   - Pursue management reform from a global perspective
   - We will quickly raise the ratio of overseas sales to 80% (from 67.2% in fiscal 2021). To this end, we will strengthen sales strategies in each overseas region and pursue management reform from a global perspective. Specifically, we will strengthen the development of overseas personnel, bolster the head office departments overseas support functions, and pursue the simultaneous global rollout of new products. In this way, we will enhance Sharp’s presence around the world.
Sharp’s actions on SDGs are rooted in the company’s business philosophy as far back as 1973.

Through its business philosophy, Sharp aims to contribute to the achievement of the SDGs both by providing solutions to social issues through its business and by reducing burdens on society and the environment through SER* measures, thus helping realize a better, more sustainable world in which no one on our Earth is left behind.

*SER: Social and environmental responsibility

### Sharp and the SDGs: Eight priority business areas focused on addressing social issues

**Business:**

- **ECONOMY:**
  - **ECONOMIC GROWTH AND DEVELOPMENT**
  - **INNOVATION AND INFRASTRUCTURE**
  - **SUSTAINABLE INVESTMENT**

**Education:**

- **EQUITY OF EDUCATIONAL OPPORTUNITIES**
- **EQUIPMENT FOR EDUCATIONAL INSTITUTIONS**
- **PROFESSIONAL LEADERSHIP**

**Healthcare:**

- **SUSTAINABLE MEDICAL SERVICES**
- **ENVIRONMENTALLY FRIENDLY HOSPITALS**
- **HEALTHCARE FACILITIES**

**Industry:**

- **ECONOMIC GROWTH AND DEVELOPMENT**
- **INNOVATION AND INFRASTRUCTURE**
- **SUSTAINABLE INVESTMENT**

**Mobility:**

- **SUSTAINABLE TRANSPORTATION**
- **ENVIRONMENTALLY FRIENDLY VEHICLES**
- **INNOVATION AND INFRASTRUCTURE**

**Security:**

- **GLOBAL SECURITY AND PROTECTION**
- **ENVIRONMENTALLY FRIENDLY SECURITY**
- **INNOVATION AND INFRASTRUCTURE**

**Smart Home:**

- **SUSTAINABLE LIVING ENVIRONMENTS**
- **ENVIRONMENTALLY FRIENDLY HOME**
- **INNOVATION AND INFRASTRUCTURE**

**Smart Office:**

- **SUSTAINABLE WORK ENVIRONMENTS**
- **ENVIRONMENTALLY FRIENDLY OFFICE**
- **INNOVATION AND INFRASTRUCTURE**

### Changing the world with 8K+5G and AIoT

In line with its business vision of “Changing the world with 8K+5G and AIoT,” Sharp has worked to create an 8K+5G ecosystem, develop 5G-related business, expand its COCORO LIFE services, and strengthen its cloud services in order to move beyond business that revolves solely around hardware and devices and towards more innovative systems and solutions-focused business, including healthcare, education, security, and mobility-related areas. In each of these areas, Sharp’s business units and affiliated companies seek to balance business expansion with addressing social issues in such a way that will contribute to the achievement of the SDGs.

### BlackSolar ZERO Residential Solar Cell Module Wins New Energy Foundation Chairman's Prize in 2022 New Energy Awards

Sharp’s BLACKSOLAR ZERO residential solar cell module received the New Energy Foundation Chairman’s Prize in the Products and Services category at the 2022 New Energy Awards. The awards are organized by the New Energy Foundation and supported by the Ministry of Economy, Trade, and Industry (METI). This awards program seeks to accelerate society’s adoption of solar power and other renewable energy by honoring outstanding developments in renewable-energy-related products and services, and applications of distributed energy.

### AQUOS wish3 Smartphone Uses Significantly More Recycled Plastic

Sharp released its AQUOS wish3 basic model smartphone in July 2023. The third edition of a smartphone series whose simplicity matches a user’s straightforward lifestyle, the wish3 is environmentally friendly and has a wealth of functions that are easy to use for the entire family. The use of recycled plastic in the wish3’s casing has been ups to approximately 60%. It now also adopts*2 recycled plastic around the camera and in some interior parts. And adding to the phone’s environmental friendliness is its use of a small and simple package using less paper than before.

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*SER: Social and environmental responsibility

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*Slightly changed from the original.}

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*1 The AQUOS wish3, released in fiscal 2022, used approximately 35% recycled plastic.

*2 Parts other than the casing use approximately 35% recycled plastic.
Corporate Profile

Consolidated Financial Highlights

- **Net Sales** (Billion yen): 1,200
- **Operating Profit** (Billion yen): 36 (+4.5%)
- **Profit Attributable to Owners of Parent** (Billion yen): 0 (-5)

Share Distribution (Proportion of Total Issued Shares)

- **Japanese securities companies**: 8,205,004 (1.26%)
- **Treasury stock**: 1,133,210 (0.18%)
- **Foreign shareholders**: 467,531,805 (71.86%)

Shareholders (Common Shares)

- **Number of Shares Issued**: 650,406,538
- **Number of Shareholders**: 180,112

Principal Shareholders

<table>
<thead>
<tr>
<th>Shareholder</th>
<th>Number of shares held</th>
<th>Percentage of total shares (%)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Hon Hai Precision Industry Co., Ltd.</td>
<td>144,900,000</td>
<td>22.32</td>
</tr>
<tr>
<td>SIO International Holdings Limited</td>
<td>85,864,045</td>
<td>13.23</td>
</tr>
<tr>
<td>Foxconn (Far East) Limited</td>
<td>76,635,069</td>
<td>11.81</td>
</tr>
<tr>
<td>Foxconn Technology Pte. Ltd.</td>
<td>64,640,200</td>
<td>9.96</td>
</tr>
<tr>
<td>Clearstream Banking S.A.</td>
<td>38,864,993</td>
<td>5.99</td>
</tr>
<tr>
<td>The Master Trust Bank of Japan, Ltd. (trust account)</td>
<td>34,253,100</td>
<td>5.28</td>
</tr>
<tr>
<td>LGT Bank Ltd.</td>
<td>15,628,414</td>
<td>2.41</td>
</tr>
<tr>
<td>Custody Bank of Japan, Ltd. (trust account)</td>
<td>8,794,100</td>
<td>1.35</td>
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<tr>
<td>Nippon Life Insurance Company</td>
<td>4,731,738</td>
<td>0.73</td>
</tr>
<tr>
<td>Meiji Yasuda Life Insurance Company</td>
<td>4,578,100</td>
<td>0.71</td>
</tr>
</tbody>
</table>

Note: Percentage of total shares is calculated by the number of shares issued excluding 1,133,210 treasury shares.

Organization in Japan

As of August 3, 2023

Audit & Supervisory Committee

- **President**
- **Smart Life & Energy**
  - **Smart Appliances & Solutions BU**
  - **Smart Office**
  - **Smart Business Solutions BU**
- **Universal Network**
  - **TV Systems BU**
  - **Mobile Communication BU**
- **Corporate Research & Development Group**
- **Global Business**
  - **North & South America Business**
  - **Asia & Oceania Business**
  - **Greater China Business**
  - **Europe Business**
- **Corporate Procurement Group**
- **Corporate Strategic Planning and Control Group**

Executives

As of October 1, 2023

- **President**
  - Chief Executive Officer: Po-Hsuan Wu
  - Executive Vice Presidents: Masahiro Okitsu
- **Executive Managing Officer**
  - Head of Display Device Business: Taimi Oketani
  - Head of Corporate Strategic Planning and Control Group: Yoshi Kosaia
- **Executive Officers**
  - Head of Smart Life & Energy Business: Chien-Erh Wang
  - Head of Corporate Research & Development Group: Mototaka Taneya
  - Head of Universal Network Business: Tetsuji Kawamura