I believe that it is Sharp’s social responsibility to use its business to contribute to solving social problems; for example, by reducing our impact on climate change and respecting human rights.

Under our policy of ESG-focused management, which we announced last fiscal year, we are concentrating on three goals—improving technological strength, fostering global awareness, and making the most of our people—as we accelerate the creation of new businesses.

In April of this year, we reorganized our business group system into a new structure comprising the three brand businesses of the Smart Life & Energy Business, Smart Office Business, and Universal Network Business; and the two device businesses of the Display Devices Business and Electronic Devices Business. Under each of these are business units dedicated to new business areas.

And with the goal of taking Sharp’s technological strength to the next level, we also established the Innovation Group, which ties together functions that support innovation company-wide.

These six business groups come together under “One Sharp” as we develop game-changing, innovative technologies and devices in numerous fields that will change people’s lifestyles and work styles. This will ensure that we are always there for people and society and that Sharp achieves recognition as a company with a strong brand that continuously provides new value.

In May 2023, Sharp launched the Sustainability Committee, of which I am the chairperson. This committee will be the spearhead for a range of aggressive initiatives aimed at achieving a sustainable society. For example, the entire company will work to attain the medium-term environmental goals, which we set toward realizing our long-term environmental vision, SHARP Eco Vision 2050. One of these goals is achieving net zero CO2 emissions in Sharp business activities.

As a signatory to the United Nations Global Compact since 2009, Sharp continues to support the 10 principles in the areas of human rights, labor, the environment, and anti-corruption. We also share the vision and mission of the RBA*, which we joined in 2021, throughout the entire Sharp Group. In this way, we will accelerate our efforts to effectively resolve global social issues.

Sharp’s business philosophy states, “Our future prosperity is directly linked to the prosperity of our customers, dealers, and shareholders...” With this in mind, we will continue working with all stakeholders in carrying out our ESG management so that we can achieve the SDGs and thereby help realize a sustainable and better world where no one on Earth is left behind.

*RBA: Responsible Business Alliance—a nonprofit organization that pursues social responsibility across the global supply chain.
Story of founder Tokuji Hayakawa

Visit the Sharp website

Through photographs and manga, learn about everything from the invention of the Hayakawa mechanical pencil to Sharp’s development of the television set.

Business Philosophy

We do not seek merely to expand our business volume. Rather, we are dedicated to the use of our unique, innovative technology to contribute to the culture, benefits and welfare of people throughout the world.

It is the intention of our corporation to grow hand-in-hand with our employees, encouraging and aiding them to reach their full potential and improve their standard of living.

Our future prosperity is directly linked to the prosperity of our customers, dealers and shareholders ...indeed, the entire Sharp family.

Business Creed

Sharp Corporation is dedicated to two principal ideals: "Sincerity and Creativity"

By serving our customers to their utmost, we can derive genuine satisfaction from our work, while making a meaningful contribution to society.

Sincerity is a virtue fundamental to humanity ... always be sincere

Harmony brings strength ... trust each other and work together.

Politeness is a merit ... always be courteous and respectful.

Creativity promotes progress ... remain constantly aware of the need to innovate and improve.

Courage is the basis of a rewarding life ... accept every challenge with a positive attitude.

A passion passed down from our founder

"Make products that others want to imitate." These words, spoken by Sharp founder Tokuji Hayakawa, exemplify his management concept of contributing to society through the company’s technologies and manufacturing. This concept is realized by being the first to make products that meet the needs of a new era and by becoming a corporation that is known and trusted by society. In 1973, Sharp articulated this spirit in the company’s business philosophy and business creed. This spirit has been passed down continuously over the generations, ever since the company’s founding over 110 years ago.
Be Original.

From the beginning, Sharp has been driven by originality. We originate technologies that enhance lifestyles, inspire innovations that support individual expression, and create products that let you be you.

There is only one Sharp. There is only one you. Be Original.

"Be Original" is a promise to our customers around the world that we will remain a brand that creates value that is rich in originality and that is uniquely Sharp. We have infused two meanings into the word "original."

1. Tokui Hayakawa, Sharp’s founder, left us with a spirit of “sincerity and creativity.”

We will pass this spirit on to future generations as the original foundation of who we are.

2. Sharp is a company that is always there for people and that constantly creates new value. By offering various products and services that are uniquely Sharp, we are continuously creating “original products just for you”—products and services that enable all of our customers to fulfill their wishes and dreams.

The period at the end represents our firm commitment to taking on challenges and initiatives with a strong sense of purpose.

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From Sharp, the Inventor’s Company
First-of-a-Kind Technologies—in Japan and the World

SHARP

LCD Calculator
Thanks to the tireless efforts of Sharp’s engineers, the company achieved the first practical application of LCDs. The CGS-type pocket calculator introduced in 1973 was the first product on the market to use LCDs.

RoBoHon Mobile Robotic Phone
RoBoHon was a world-first—a small, easily portable robot-shaped phone. Along with standard functions like phone, email, and camera, RoBoHon offered a fun and interactive way to access apps and services.

AQUOS Products for 8K Satellite Broadcasts
The AQUOS Series AQUOS 8K LCD TV with built-in 8K tuner gave 16 times the resolution of Full HD (24) for viewing of 8K broadcasts that provided on-screen realism like never before.

Solar Module
Sharp achieved a conversion efficiency of 32.65%*1, the world’s highest*2, in a lightweight, flexible, practically sized solar module.

*1 Conversion efficiency confirmed by the National Institute of Advanced Industrial Science and Technology (AIST; one of several organizations around the world that officially verify energy conversion efficiency measurements in solar cells) in February 2022. (Module surface approx. 965 square centimeters; maximum output 31.51 W)

*2 As of June 6, 2022, for solar modules at the research level (based on Sharp findings).
Our Vision

Changing the World with 8K+5G and AIoT

We are aiming to build an 8K+5G Ecosystem and AIoT World that gives rise to uniquely Sharp products and services offering new value. We are accomplishing this through tie-ups with a range of partners and centered on innovative proprietary technologies in 8K, 5G, AI, IoT, robotics, and more.

To achieve this aim, we believe it is important to move away from business that revolves solely around hardware and devices, and instead create systems that integrate hardware, software, and services, and then link these various systems to provide proprietary solutions.

To achieve its vision, Sharp uses its three core brand businesses, along with the two device businesses that support them, in an integrated fashion in pursuit of “One Sharp” business.

Steps to Realizing Our Business Vision

Global expansion of featured devices
Take 8K, 5G, and AIoT products worldwide.

Creating systems integrating services with hard and soft elements
Create people-oriented systems by combining featured devices with hardware and software.

Providing solutions that link a variety of systems
Solve a range of problems through platforms that link advanced systems.

Realization of Our Vision through 5 Businesses

To achieve its vision, Sharp uses its three core brand businesses, along with the two device businesses that support them, in an integrated fashion in pursuit of “One Sharp” business.

Brand Businesses

Leverage featured devices, services, and solutions as strengths for global business expansion

- **Smart Life**
  - Realizing lifestyles truer to customers by being closer to people.

- **8K Ecosystem**
  - Accelerating social innovation with cutting-edge video technology at the core.

- **ICT**
  - Building a smarter society with wireless and mobile technologies.

Device Businesses

Leveraging collaboration with other companies to create innovative devices supporting advantages in our brand businesses

- **Display Devices**
  - Driving 8K and 5G and more.

- **Electronic Devices**
  - Using our unique device technology to contribute to the development of smart society.

Existing Businesses

- **COCORO+**
  - 8K+5G systems
  - IT devices

- **COCORO OFFICE**

- **COCORO KITCHEN**

- **COCORO WASH**

- **COCORO AIR**

- **COCORO ENERGY**

- **COCORO VISION**

- **COCORO HOME**

- **8K+5G devices**

- **IT devices**

- **8K+5G systems**

- **10 Interactive Museum**

- **Triplet-lens camera**

- **Robust arrangement inspection system**

- **Remote support**

- **Global expansion of featured devices**

- **Providing solutions that link a variety of systems**

- **Creating systems integrating services with hard and soft elements**

- **Systems for offices**

- **LINC Biz**

- **LINC Biz mobility**

- **TeleOffice**

- **Environment solutions**

- **Environmental solutions**
  - Plasmacluster Ion generators, photocatalysts, etc.

- **Security solutions**
  - Smart locks, remote monitoring, etc.

- **Automation/labor-saving solutions**
  - Plant logistics, picking, etc.

- **Infrastructure solutions**
  - Railway, etc.

- **Worksite solutions**
  - Task support, health management, etc.

We aim to provide unique solutions centered on featured products with built-in 8K, 5G, AIoT, and other technologies at their core.
Our Vision

Steps toward strong brand company “SHARP”

Execute management emphasizing ESG

Fiscal 2022 and onward

Sustainable growth

Management emphasizing ESG

1. Further strengthen healthcare related business
   - Sharp’s focus areas: Preventive care, Cloud/analysis, Social data
     - Business concept: Provide value management, Measure people’s health data to promote naturally healthier lifestyles
     - Achieve 12 times more avoided GHG emissions than the emissions from our business activities

2. Contribute to carbon neutrality
   - Accelerate the transformation of the energy solutions business
     - Achieve 12 times more avoided GHG emissions than the emissions from our business activities

3. HITO-based management
   - Aim to nurture young and lively corporate culture
     - Establish a foundation for the future
     - Establish business structure centering brand businesses
     - Realize the vision of “Changing the World with 8K+5G and AIoT”
     - Strengthen financial basis and return to corporate bond market

4. Become a truly global company
   - Pursue management reform from a global perspective
     - Fiscal 2016 to 2021
     - Raise social value
     - Raise brand value
     - Create surplus / stable profit

Fiscal 2016 to 2021

Create surplus / stable profit

Establish a foundation for the future

- Establish business structure centering brand businesses
- Realize the vision of “Changing the World with 8K+5G and AIoT”
- Strengthen financial basis and return to corporate bond market

Continuing
Sharp’s actions on SDGs are rooted in the company’s business philosophy as far back as 1973.

Business Philosophy
We do not seek merely to expand our business volume. Rather, we are dedicated to the use of our unique, innovative technology to contribute to the culture, benefits and welfare of people throughout the world.

It is the intention of our corporation to grow hand-in-hand with our employees, encouraging and aiding them to reach their full potential and improve their standard of living.

Our future prosperity is directly linked to the prosperity of our customers, dealers and shareholders...indeed, the entire Sharp family.

In 1973, Sharp put into writing its business philosophy, which says the company will “contribute to the culture, benefits and welfare of people throughout the world and that “our future prosperity is directly linked to the prosperity of our customers, dealers and shareholders.” These and other vows of the business philosophy share the aims of the Sustainable Development Goals (SDGs), which the United Nations enacted in 2015.

Through its business philosophy, Sharp aims to contribute to the achievement of the SDGs both by providing solutions to social issues through its business and by reducing burdens on society and the environment through SER* measures, thus helping realize a better, more sustainable world in which no one on our Earth is left behind.

Sharp and the SDGs: Eight priority business areas focused on addressing social issues

<table>
<thead>
<tr>
<th>Education</th>
<th>Entertainment</th>
<th>Health Care</th>
<th>Industry</th>
<th>Mobility</th>
<th>Security</th>
<th>Smart Home</th>
<th>Smart Office</th>
</tr>
</thead>
</table>

Changing the world with 8K+5G and AIoT

In line with its business vision of “Changing the world with 8K+5G and AIoT,” Sharp has worked to create an 8K+5G ecosystem, develop 5G-related business, expand its COCORO LIFE services, and strengthen its cloud services in order to move beyond business that revolves solely around hardware and devices and towards more innovative systems and solutions-focused business integrating hardware, software, and services. The aim of this business innovation is to offer the world new value as “One Sharp,” which helps to address the issues facing the international community.

Each business unit and affiliated company is working to bolster Sharp’s efforts not only in those business areas where it is already successfully established, namely smart homes, entertainment, and smart offices, but also in healthcare, education, security, industry, and mobility-related areas. In each of these areas, Sharp’s business units and affiliated companies seek to balance business expansion with addressing social issues in such a way that will contribute to the achievement of the SDGs.

Examples

BLACKSOLAR ZERO Residential Solar Cell Module Wins New Energy Foundation Chairman’s Prize in 2022 New Energy Awards

This awards program seeks to accelerate society’s adoption of solar power and other renewable energy by honoring outstanding developments in renewable-energy-related products and services, and applications of distributed energy.

AQUOS wish3 Smartphone Uses Significantly More Recycled Plastic

Sharp released its AQUOS wish3 basic model smartphone in July 2023. The third edition of a smartphone series whose simplicity matches a user’s straightforward lifestyle, the wish3 is environmentally friendly and has a wealth of functions that are easy to use for the entire family.

The use of recycled plastic in the wish3 casing has been upped to approximately 60%*. It now also adopts 3% recycled plastic around the camera and in some interior parts. And adding to the phone’s environmental friendliness is its use of a small and simple package using less paper than before.

In 1973, Sharp put into writing its business philosophy, which says the company will “contribute to the culture, benefits and welfare of people throughout the world” and that “our future prosperity is directly linked to the prosperity of our customers, dealers and shareholders.” These and other vows of the business philosophy share the aims of the Sustainable Development Goals (SDGs), which the United Nations enacted in 2015.

* SER: Social and environmental responsibility

Sharp is working toward realizing a sustainable global environment by pursuing long-term goals set in three fields of action with 2050 as the target year: climate change, resource recycling, and safety and security.

In line with its business vision of “Changing the world with 8K+5G and AIoT,” Sharp has worked to create an 8K+5G ecosystem, develop 5G-related business, expand its COCORO LIFE services, and strengthen its cloud services in order to move beyond business that revolves solely around hardware and devices and towards more innovative systems and solutions-focused business integrating hardware, software, and services. The aim of this business innovation is to offer the world new value as “One Sharp,” which helps to address the issues facing the international community.
**Corporate Profile**

### Principal Shareholders

<table>
<thead>
<tr>
<th>Shareholder</th>
<th>Number of shares held</th>
<th>Percentage of total shares (%)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Hon Hai Precision Industry Co., Ltd.</td>
<td>144,800,000</td>
<td>22.52</td>
</tr>
<tr>
<td>SIO International Holdings Limited</td>
<td>85,864,945</td>
<td>13.23</td>
</tr>
<tr>
<td>Foscon (Far East) Limited</td>
<td>76,655,069</td>
<td>11.81</td>
</tr>
<tr>
<td>Foscon Technology Pte. Ltd.</td>
<td>64,640,000</td>
<td>9.96</td>
</tr>
<tr>
<td>Clearstream Banking S.A.</td>
<td>38,856,896</td>
<td>5.98</td>
</tr>
<tr>
<td>The Master Trust Bank of Japan, Ltd. (trust account)</td>
<td>29,972,100</td>
<td>4.62</td>
</tr>
<tr>
<td>LGT Bank Ltd.</td>
<td>15,633,109</td>
<td>2.41</td>
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<tr>
<td>Custody Bank of Japan, Ltd. (trust account)</td>
<td>6,633,600</td>
<td>1.02</td>
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<tr>
<td>Nippon Life Insurance Company</td>
<td>4,731,738</td>
<td>0.73</td>
</tr>
<tr>
<td>Meiji Yasuda Life Insurance Company</td>
<td>4,578,160</td>
<td>0.71</td>
</tr>
</tbody>
</table>

*Note: Percentage of total shares is calculated by the number of shares issued excluding 1,133,210 treasury shares.*

### Shareholders (Common Shares)

- **Number of Shares Issued**: 650,406,538
- **Number of Shareholders**: 172,556

### Consolidated Financial Highlights

<table>
<thead>
<tr>
<th>Year</th>
<th>Net Sales (Billion yen)</th>
<th>Operating Profit (Billion yen)</th>
<th>Profit Attributable to Owners of Parent (Billion yen)</th>
</tr>
</thead>
<tbody>
<tr>
<td>2023</td>
<td>1,000</td>
<td>44</td>
<td>0</td>
</tr>
<tr>
<td>2022</td>
<td>1,000</td>
<td>32</td>
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<tr>
<td>2021</td>
<td>1,000</td>
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<tr>
<td>2020</td>
<td>1,000</td>
<td>32</td>
<td>0</td>
</tr>
<tr>
<td>2019</td>
<td>1,000</td>
<td>32</td>
<td>0</td>
</tr>
</tbody>
</table>

*Note: Percentage of total shares is calculated by the number of shares issued excluding 1,133,210 treasury shares.*

### Organization in Japan

**Audit & Supervisory Committee**

- **President**: Po-Hsuan Wu
- **Executive Vice Presidents**
  - **Executive Financial Officer**: Hsin-Shu Chen
  - **Executive Managing Officers**
    - **Head of Corporate Strategic Planning and Control Group**: Yoshio Kosaka
    - **Head of Electronic Device Business Group**: Chien-Erh Wang
    - **Head of Next Innovation Group**: Mototaka Taneya
  - **Executive Officers**
    - **Head of Smart Life & Energy Business Group**: Tetsuji Kawamura
    - **Head of Smart Office Business Group**: Yusuke Sugahara
    - **Head of Universal Network Business Group**: Yoshiko Nakano
    - **Head of Display Device Business Group**: Katsuhiro Kawai

**Members of the Board**

- **Members of the Board**: Po-Hsuan Wu, Masahiro Okitsu
- **Members of the Board** (Members of Audit & Supervisory Committee)
  - **Hsin-Tung Lu**
  - **Yasu Himeawa**
  - **Yutaka Nakagawa**

**Executives**

- **President**: Po-Hsuan Wu
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**Executives**

- **President**: Po-Hsuan Wu
- **Executive Vice Presidents**
  - **Executive Financial Officer**: Hsin-Shu Chen
Main Bases (Japan and Overseas)

Main Bases, Offices, Business Units, and Subsidiaries in Japan

- **Toyosu, Tokyo**
  - Sharp Marketing Japan Corporation; Head office: Toyosu, Tokyo
  - Sharp Energy Solutions Corporation; Head office: Tokyo

- **Kashiwa, Chiba**
  - Sharp Display Systems BU
  - Sakai Display Products Corporation
  - Sharp Display Technology Corporation

- **Kameyama, Mie**
  - Corporate Research & Development Group
  - Sharp Sensing Technology Corporation
  - Sharp Semiconductor Innovation Corporation

- **Hakusan, Ishikawa**
  - Sharp Business Solutions BU

- **Shibaura, Tokyo**
  - Sharp Energy Solutions Corporation; Head office: Tokyo

- **Sakai, Osaka**
  - Sharp Display Systems BU

- **Yamato-Koriyama, Nara**
  - Sharp Business Solutions BU

- **Hikashi-Hiroshima, Hiroshima**
  - Sharp Business Solutions BU

- **Fukuyama, Hiroshima**
  - Sharp Business Solutions BU

- **Katsuragi, Nara**
  - Sharp Business Solutions BU

- **Tenni, Nara**
  - Sharp Business Solutions BU

- **Makuhari, Chiba**
  - Sharp Business Solutions BU

- **Kashiwa, Chiba**
  - Sharp Business Solutions BU

Main Overseas Production Bases

- **China**
  - NSEC (Nanjing, China): Main product: TVs
  - WSEC (Wuxi, China): Main product: Electronic components
  - SOCC (Changshu, China): Main product: Home appliances
  - DBH (Hangzhou, China): Main product: PCs

- **Europe**
  - SCEP (Torun, Poland): Main product: TVs

- **Asia**
  - SMTL (Nakornpathom, Thailand): Main product: MFPs
  - SATL (Chachoengsao, Thailand): Main product: Home appliances
  - SNM (Kedah, Malaysia): Main product: Audio products
  - SMM (Johor, Malaysia): Main product: TVs

Main Sales Bases in Japan

- **Osaka/Yao**
  - Sharp Marketing Japan Corporation: Head office: Osaka, Japan
  - Sharp Energy Solutions Corporation: Head office: Osaka, Japan
  - Sharp Display Systems BU: Head office: Osaka, Japan

- **Nagoya**
  - Sharp Business Solutions BU: Head office: Nagoya, Japan

- **Sendai**
  - Sharp Business Solutions BU: Head office: Sendai, Japan

- **Tokyo**
  - Sharp Business Solutions BU: Head office: Tokyo, Japan

- **Sapporo**
  - Sharp Business Solutions BU: Head office: Sapporo, Japan

Main production bases

- **China**
  - NSEC (Nanjing, China)
  - WSEC (Wuxi, China)
  - SOCC (Changshu, China)
  - DBH (Hangzhou, China)

- **Europe**
  - SCEP (Torun, Poland)

- **Asia**
  - SMTL (Nakornpathom, Thailand)
  - SATL (Chachoengsao, Thailand)
  - SNM (Kedah, Malaysia)
  - SMM (Johor, Malaysia)

Note: SHCA is the consumer products division of Sharp Electronics Corporation (SEC), Sharp’s U.S. sales subsidiary.