

SUPPLEMENTARY DATA
FOR THE YEAR ENDED MARCH 31, 2003
【CONSOLIDATED】

1. Financial Highlights

(Millions of Yen)

	Year ended March 31, 2003			Forecast for the year ending March 31, 2004		
	Amount	Ratio	Change	Amount	Ratio	Change
Net Sales	2,003,210	100.0	+11.1	2,150,000	100.0	+7.3
(Domestic)	1,057,405	52.8	+7.5	1,100,000	51.2	+4.0
(Overseas)	945,805	47.2	+15.3	1,050,000	48.8	+11.0
Operating Income	99,466	5.0	+35.2	110,000	5.1	+10.6
Net Income	32,594	1.6	+188.2	50,000	2.3	+53.4
Net Income per Share (Yen)	29.37			45.88		

2. Sales by Product Group

(Millions of Yen)

		Year ended March 31, 2003			Forecast for the year ending March 31, 2004		
		Amount	Ratio	Change	Amount	Ratio	Change
Audio-Visual and Communication Equipment	Domestic	405,825	20.2	+21.0	420,000	19.5	+3.5
	Overseas	340,579	17.0	+6.4	370,000	17.2	+8.6
	Total	746,404	37.2	+13.8	790,000	36.7	+5.8
Home Appliances	Domestic	125,359	6.3	-6.9	124,000	5.8	-1.1
	Overseas	98,531	4.9	-3.1	88,000	4.1	-10.7
	Total	223,890	11.2	-5.3	212,000	9.9	-5.3
Information Equipment	Domestic	198,873	9.9	-0.1	204,000	9.5	+2.6
	Overseas	177,233	8.9	-3.2	174,000	8.1	-1.8
	Total	376,106	18.8	-1.6	378,000	17.6	+0.5
Consumer/Information Products	Domestic	730,057	36.4	+9.1	748,000	34.8	+2.5
	Overseas	616,343	30.8	+1.9	632,000	29.4	+2.5
	Total	1,346,400	67.2	+5.7	1,380,000	64.2	+2.5
I C s	Domestic	51,439	2.6	-9.5	63,000	3.0	+22.5
	Overseas	73,334	3.6	+23.7	108,000	5.0	+47.3
	Total	124,773	6.2	+7.5	171,000	8.0	+37.0
LCDs	Domestic	159,528	8.0	-3.8	162,000	7.5	+1.5
	Overseas	187,118	9.3	+95.8	228,000	10.6	+21.8
	Total	346,646	17.3	+32.7	390,000	18.1	+12.5
Other Electronic Components	Domestic	116,381	5.8	+26.4	127,000	5.9	+9.1
	Overseas	69,010	3.5	+14.5	82,000	3.8	+18.8
	Total	185,391	9.3	+21.7	209,000	9.7	+12.7
Electronic Components	Domestic	327,348	16.4	+4.0	352,000	16.4	+7.5
	Overseas	329,462	16.4	+53.2	418,000	19.4	+26.9
	Total	656,810	32.8	+24.0	770,000	35.8	+17.2
Total	Domestic	1,057,405	52.8	+7.5	1,100,000	51.2	+4.0
	Overseas	945,805	47.2	+15.3	1,050,000	48.8	+11.0
	Total	2,003,210	100.0	+11.1	2,150,000	100.0	+7.3

3.Overseas Sales by Region

(Millions of Yen)

	Year ended March 31, 2003			Forecast for the year ending March 31, 2004		
	Amount	Ratio	Change	Amount	Ratio	Change
The Americas	336,815	35.6%	-9.1%	353,000	33.6%	+4.8%
Europe	235,168	24.9	+24.5	257,000	24.5	+9.3
Asia	270,618	28.6	+55.5	288,500	27.5	+6.6
Others	103,204	10.9	+18.9	151,500	14.4	+46.8
Total	945,805	100.0	+15.3	1,050,000	100.0	+11.0

4.Segment Information

[Sales by Product group include internal sales and transferred amounts among segments(Consumer/Information Products, Electronic Components).]

(Net Sales)

(Millions of Yen)

	Year ended March 31, 2003			Forecast for the year ending March 31, 2004		
	Amount	Ratio	Change	Amount	Ratio	Change
Audio-Visual and Communication Equipment	746,995	37.3%	+13.8%	790,600	36.8%	+5.8%
Home Appliances	223,932	11.2	-5.3	212,100	9.9	-5.3
Information Equipment	381,470	19.0	-1.4	383,300	17.8	+0.5
Consumer / Information Products	1,352,397	67.5	+5.7	1,386,000	64.5	+2.5
ICs*	166,308	8.3	+13.9	225,000	10.5	+35.3
LCDs	425,264	21.2	+36.7	500,000	23.2	+17.6
Other Electronic Components	202,105	10.1	+19.9	225,000	10.5	+11.3
Electronic Components	793,677	39.6	+26.8	950,000	44.2	+19.7
Sub Total	2,146,074	107.1	+12.6	2,336,000	108.7	+8.8
Elimination	-142,864	-7.1	—	-186,000	-8.7	—
Total	2,003,210	100.0	+11.1	2,150,000	100.0	+7.3

* The IC group's sales do not include internal sales to the LCDs / Other Electronic Components group (LSIs for LCD, etc : 38,898 million yen for FY2002, 40,000 million yen for forecast FY2003).

(Operating Income)

(Millions of Yen)

	Year ended March 31, 2003			Forecast for the year ending March 31, 2004		
	Amount	Ratio	Change	Amount	Ratio	Change
Audio-Visual and Communication Equipment	23,946	24.1%	+31.7%	27,000	24.6%	+12.8%
Home Appliances	2,197	2.2	-40.9	2,200	2.0	+0.1
Information Equipment	17,503	17.6	+35.2	17,500	15.9	0.0
Consumer / Information Products	43,646	43.9	+25.3	46,700	42.5	+7.0
ICs	9,701	9.7	+7.2	13,000	11.8	+34.0
LCDs	30,334	30.5	+80.2	33,500	30.4	+10.4
Other Electronic Components	16,280	16.4	+43.0	18,000	16.4	+10.6
Electronic Components	56,315	56.6	+51.1	64,500	58.6	+14.5
Sub Total	99,961	100.5	+38.6	111,200	101.1	+11.2
Elimination	-495	-0.5	—	-1,200	-1.1	—
Total	99,466	100.0	+35.2	110,000	100.0	+10.6

5.Overseas Production

(Millions of Yen)

	Year ended March 31, 2003		
	Amount	Ratio	Change
Overseas Production	658,190	32.9	+6.2%

6.Capital Investment

(Millions of Yen)

	Year ended March 31, 2003		Forecast for the year ending March 31, 2004	
	Amount	Change	Amount	Change
Capital Investment	146,282	+10.8%	178,000	+21.7%

7.Depreciation and Amortization

(Millions of Yen)

	Year ended March 31, 2003			Forecast for the year ending March 31, 2004		
	Amount	Share of Net Sales	Change	Amount	Share of Net Sales	Change
Depreciation and Amortization	145,818	7.3%	+8.9%	164,000	7.6%	+12.5%

8.R&D Expenditures

(Millions of Yen)

	Year ended March 31, 2003			Forecast for the year ending March 31, 2004		
	Amount	Share of Net Sales	Change	Amount	Share of Net Sales	Change
R&D Expenditures	152,145	7.6%	+5.1%	156,000	7.3%	+2.5%

9.Number of Employees

	Year ended March 31, 2002	Year ended March 31, 2003
Number of Employees	46,518	46,633
(Domestic)	30,010	29,662
(Overseas)	16,508	16,971

Sharp Corporation and Consolidated Subsidiaries

10.Exchange Rate

(Yen)

	Year ended March 31, 2003	Forecast for the year ending March 31, 2004
US\$	120.95	118.00
EURO	119.54	125.00

11.Sales of Main Products

(Billions of Yen)

	Year ended March 31, 2003		Forecast for the year ending March 31, 2004		
	Amount	Change	Amount	Change	
Audio-Visual and Communication Equipment	LCD Color TV (Over 10 inches)	88.9	+95.2%	130.0	+46.2%
	LCD Projectors	30.2	+11.4%	31.0	+2.5%
	Camcorders	29.0	-27.1%	35.0	+20.5%
	Color TV	142.6	-0.6%	122.0	-14.5%
	VCR	20.1	-16.9%	13.0	-35.6%
	MD	23.7	-10.3%	25.0	+5.2%
	Mobile Phones / PHS	243.0	+54.2%	270.0	+11.1%
	Facsimiles	52.6	-14.3%	53.0	+0.6%
Home Appliances	Refrigerators	42.3	+6.8%	42.0	-0.7%
	Air Conditioners	49.9	-7.0%	51.0	+2.1%
	Microwave Ovens	59.0	-11.0%	57.0	-3.5%
	Washing Machines	19.5	-12.9%	18.0	-8.1%
Information Equipment	Personal Computers	61.2	-9.5%	59.0	-3.6%
	LCD Color Monitors	20.5	+22.8%	25.0	+21.9%
	Copiers / Printers	104.2	-9.0%	109.0	+4.6%

12.Sales of Main Electronic Components

(Billions of Yen)

	Year ended March 31, 2003		Forecast for the year ending March 31, 2004	
	Amount	Change	Amount	Change
LCDs	425.2	+36.7%	500.0	+17.6%
Flash Memory	86.3	+18.5%	100.0	+15.8%
CCD/CMOS Imager	30.4	+127.8%	80.0	+162.9%
Sollar Cells	45.1	+43.1%	60.0	+33.0%
Laser Diode	37.3	+21.6%	44.0	+17.7%